



SMARTENERGY – Growing faster with energy clusters

Minutes of the 2nd collaborative training (September 29th, 2020)

Note: The session was organized in a hybrid format, some people being present physically in Grenoble, others attending in video conference modality due to COVID-19 restrictions on travel.

For this reason, originally planned activities such as Study Visits could not take place.

List of participants:

Onsite, in Grenoble:

Michel Deflache (Tenerrdis), Ingrid Milcent (Tenerrdis), Elisabeth Logeais (Tenerrdis), Bastien Hualpa (Minalogic), Laure Quintin (Minalogic), Jean-Marc Rollet (Minalogic), Florent Cadoux (Roseau Technologie), Christophe Desrumaux (Demeter), Anne Giraudel (AURA Entreprises), Numa Schenone (Linksium)

Remotely but connected via :

Luca Galeasso (Environment Park/Clever), Ramon Vivanco Mugarra (Archenerg), Ariane Decramer (Flux50), Cedric Brull (Tweed), Laure de Tassigny (Grenoble EM), Marie-Cécile Barras (Insavalor); Jean-Baptiste Hahn (Cara)

Vincent Le-meau (Moveo,) Aline Chabot (Derbi), Chady Kharrat (Likewatt); S. Naitidir (Digital-league) Christine Vaca (Linksium); Urbain delahoutre (Savoie Angels)

After a presentation of the SmartEnergy project and of the Cluster Exchange Scheme, the training covered the following topics.

A presentation of the regional ecosystem of innovation and their actors:

- 4 regional clusters: Tenerrdis, Minalogic, Digital League, CARA

CARA cluster is the regional Cluster for Mobility Solutions. Its participation in the training was interesting to look at potential cross-sectoral activities in the field of digital solutions for green mobility.

- 2 leading incubators: Linksium (Technology Transfer for University Grenoble Alpes) and Insavalor (Technology transfer for Insa Lyon)
- 1 Management school, member of both Tenerrdis and Minalogic: Grenoble Ecole de Management, presented its GEM Labs Platforms (immersive platforms for real life innovation experimentation)
- 2 Funding Support entities: Savoie Angels (local Business Angel network) and Demeter (Venture capital dedicated to energy and ecological transition sectors) had the opportunity to explain how they can work with startups at the crossing of ICT/energy

Each participant had the opportunity to make a short presentation of its structure and associated services. This raised interest among the participants, and potential future connections were identified, for example between a Belgium Tech Transfer organization and those from Auvergne Rhône-Alpes region.



Two regional SMEs shared their experiences of successful market access in the field of energy and ICT technologies :



Likewatt is a startup established in Lyon in April 2019.

It has chosen to commercialize its energy optimization digital platform as “SaaS”: Software as a Service.



Roseau Technologies is a startup founded in 2018 in Grenoble with a double offer:

- consulting services in R&D for Distribution Network Operators
- Software publisher for municipalities.

In the absence of representatives from Auvergne Rhône-Alpes region able to present the S3 specialization strategy, such topics were not fully developed during the session.

Still, out of the 7 domains of Smart Specialization of Auvergne Rhône-Alpes Region, 4 were represented during this training:

- ☑ Energy networks and storage (Tenerrdis)
- ☑ Energy-efficient intelligent buildings (Tenerrdis)
- ☑ Smart mobility technologies and systems (CARA)
- ☑ Digital technologies and smart robotics (Minalogic and Digital League)

KPI: Number of staff benefitting from training activities

- Staff from the clusters members of SmartEnergy consortium:

Tenerrdis: 3

Minalogic: 3

Tweed: 1

Flux50: 1

ArchEnerg:1

EnviPark: 2

- Staff from other European clusters:

Derbi: 1

CARA: 1

MOVEO: 1

MOVEO is a French cluster involved in another ECCP project called **RECIPE4Mobility**.



The organizers in Grenoble at the end of the training session, sept 29th, 2020.