



Co-funded
by the COSME programme
of the European Union



Project name: Grow faster with energy clusters towards energy transition - SMARTENERGY

WP3 D3.1 – Hosting package for clusters and SMEs

The content of this report represents the views of the author only and is his/her sole responsibility; it cannot be considered to reflect the views of the European Commission and/or the Executive Agency for Small and Medium-sized Enterprises (EASME) or any other body of the European Union. The European Commission and the Agency do not accept any responsibility for use that may be made of the information it contains.

SMARTENERGY consortium hosting package

ClusterXChange program in brief: what it is and how it works

Are you interested in participating in an exchange with another European organisation interested in innovation in the fields of green energy and ICT?

The ClusterXChange programme promotes **short-term cross-border exchanges** (3 days-1 month) for transnational cooperation, learning, networking, business and innovation oriented activities between participants.

- *How the program supports the participants?*

Within the European **ClusterXChange program** (<https://www.clustercollaboration.eu/eu-cluster-partnerships/escp-4x>), the partners of the SMARTENERGY project will support your organization in all phases of profile building, matching, planning and organization of the visit.

- *Who can participate as visiting (VO) or hosting (HO) organisations?*

Different type of organisations can take part in the program:

- SMEs that are cluster members
- Cluster organizations
- Scaling up support organizations that are cluster members (R&D organisations, innovation hubs, business incubators)

A **financial support** is foreseen for visiting organisations (VO), depending on the country of origin and the duration of the stay (670-900 Euro/visit for the participants belonging to the SMARTENERGY partner countries)

Are you interested to participate as a visiting organization (VO)?

In addition to supporting you in all the steps of planning and execution of your visit, SMARTENERGY partners can:

- facilitate the contacts with their cluster members and the hosting organizations you are interested in (other SMEs, business incubators, cluster organizations, R&D institutes), in their clusters and regional ecosystems
- propose themselves as hosting organization. SMARTENERGY partners are able to offer and integrate in the program of the visit, in collaboration with their network of collaborations, a series of **specific services to support industrialization and market access of your innovative solution**, which you can learn about and use during your visit to the region of your interest.

As examples, in this table you will find the "menu" of the specific services jointly offered by the partners of the SMARTENERGY project to visiting organizations within the ClusterXChange program. Beyond this services,

you will have a privileged access to the professional networks of the clusters involved within the Smartenergy project.

For more information and details about the services provided by SMARTENERGY partners, and possibilities to include it in your visit, contact:

- CLEVER cluster: Luca Galeasso, luca.galeasso@envipark.com
- TENERRDIS cluster: Michel Deflache, michel.deflache@tenerrdis.fr
- ARCHENERG cluster: Ramon Vivanco Nugarra, rvivanco@archenerg.eu
- MINALOGIC cluster: Laure Quintin, laure.quintin@minalogic.com
- FLUX 50 cluster: Ariane Decramer, ariane.decramer@flux50.com
- TWEED cluster: Cedric Brull, cbrull@clustertweed.be

Services proposed	Description	CLEVER (Italy)	TENERRDIS (France)	ARCHENERG (Hungary)	MINALOGIC (France)	FLUX50 (Belgium)	TWEED (Belgium)
<i>Collaborative innovation</i> – thematic innovation workshops and events	CLEVER: possibility to take part to the workshop and events on innovation and environment organized at Environment Park MINALOGIC: Market-oriented seminars FLUX50: Thematic innovation workshops and events TWEED: Participation to the “Supply Meets Needs” events	X			X	X	X
<i>Access to R&D innovation</i> – access to R&D platforms and facilities	CLEVER: Test facilities with 4 labs and internal expertise at Environment Park ARCHENERG: Pilot test activities in top-notch research centre in Warsaw	X		X			
<i>Access to R&D innovation</i> – testing and validation	CLEVER: Expertise at Environment Park and labs on hydrogen technologies, fuel cells, green chemistry, decarbonization	X					
<i>Acceleration of growth</i> – Business and project labelling initiatives	TENERRDIS: Energized by Tenerrdis solutions labelling program (The programm only concerns Tenerrdis members but within the Smart Energy		X				

Services proposed	Description	CLEVER (Italy)	TENERRDIS (France)	ARCHENERG (Hungary)	MINALOGIC (France)	FLUX50 (Belgium)	TWEED (Belgium)
	Process a add on can be extended – To be worked)						
<i>Acceleration of growth – access to industrialization platforms</i>	TENERRDIS: Access to sectoral platforms for industrialization of R&D results		X				
<i>Acceleration of growth – open innovation workshops and meetings</i>	MINALOGIC: Open Innovation Days				X		
<i>Acceleration of growth – Technology roadmap and value chain analysis</i>	FLUX50 / TWEED: Possibility to get in contact with research groups supporting technology roadmapping in Flanders (Flux 50) and Wallonie (Tweed)					X	X
<i>Organizational development – Access to competences</i>	CLEVER: possibility to get in contact with regional ITS network for vocational training, providing expertise or internships opportunities TENERRDIS: Access to the “Club of Partenaires”, getting support from specialized agencies in training and finding resources for industrialization needs	X	X				
<i>Access to public funding opportunities – individual support</i>	ARCHENERG: Partner search for accessing new market and third countries opportunities MINALOGIC: Participation in Easytech program, for the integration of digital technologies TWEED: Access to the network ReWallonia			X	X		X
<i>Access to private financing sources – networking with venture capitals and financial institutes</i>	FLUX50: Contacts with cluster members dealing with fund innovation for the energy transition					X	