



February, 21, 2018
Brussels

1/ Overview

- » Founded December, 2000
- » Subsidiary January, 2001
- » Business Research, development, manufacturing, import / export and sales of pharmaceutical products
- » Employees +30
- » Capital Private capital
- » Head Office Am Klopferspitz 19, 82152 Planegg, Germany
- » Customers Biotech, pharma & crop protection, cosmetics



1/ Customers

2000 » USA, Germany

2006 » France

2014 » China

2016 » Market scouting – South Korea

First impression and connection to South Korea was done through Bavarian-Korean delegation in July 2016. The follow-up was not possible as the first contact were not replying the emails. In August 2017 as the call from BioXclusters came Bicoll has applied and was successfully chosen and got the support for market research study. In parallel Bicoll was invited to a province Chunbuk for the partnering meeting. It helped to get the further impression about the development in different regions of South Korea, meet the first potential distributors and the consultant company. The combination of all these measures helped to get the great basis of the further steps, first personal and stable contact with the high chance of follow-up. Further on Bicoll had a meeting with a Geongbuk

2017 » Market scouting – Japan

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