

#### **Anita Chen**

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Project Manager | TCA
Deputy Secretary General | GO SMART
Chief of International Affairs | Startup Terrace





Found: 1974

520+ Staff

## **Regional Offices**

- Taipei
- Taichung
- Kaohsiung

## **Global Offices**

- China
- 2. Japan
- 3. India

4000+ **Members** 































**Organizer of** Conferences













# **Key Stakeholders of TCA**

# Government

 Tenders/ Projects from National Development Council, Ministries of Economics / Technology/ Education, City governments...

# Consumer

- Exhibitions / Workshops
- ICT skill certification
- Talent training



- Largest industry association in Taiwan
- Generating over **80%** of the total production value of Taiwan's ICT industry.

# Society

- Promote innovation
- IT related standardization

# **Some Key Projects of TCA**

**Taipei City** 

International

Collaboration

**Smart City** 

Startup

## **smar!**taipei

## **Smart Taipei**

- Since 2016
- Conducted by Taipei City Government
- Bridge between private sectors and Smark Taipei city departments
- Facilitate Proof-of-Concept projects





## **ComouTEX & InnoVEX**

- Since 1981 / 2016
- Organized by TCA & TAITRA
- Compute te Innovex CompuTEX: 1,000 exhibitors / 26 countries
- InnoVEX: 400 startups / 22 countries



- Since 2019
- Initiated by Taipei City Government
- Operated by TCA
- Matching platform for city operators and solution providers on smart city projects





## **Startup Terrace**

- Since 2019
- Conducted by Taiwan Ministry of **Economic Affairs**
- Largest international startup cluster in Taiwan
- Startup-Corporate Engagement & In/outbound

















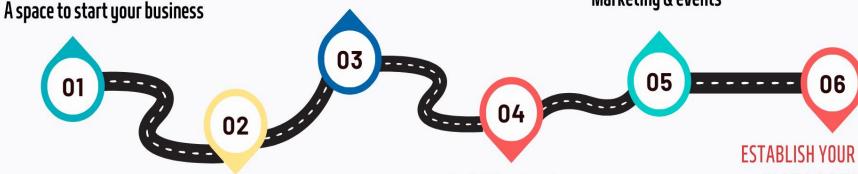
office/ meeting rooms lounge / studio bunk bed / suite

Quick Chat/ Deep Talk / **Fundraising Forum** 

InnoVEX / Smart City Summit & Expo Demo Day / intl' exhibitions or forums

Mentoring & fundraising





## Full support in training & consulting

entrepreneur visa/ legal affairs/ workshops business registration



### PoC / Matchmaking

find product trials at PoC sites scout talents/ partners/ buyers connect and meet stakeholders





### **ESTABLISH YOUR BRAND** IN ASIA & BEYOND!



Scale Up





# **TCA & EU Cluster**

## **Partner Engagement**

- 1. Business partner e.g. SI/ OEM/ ODM/ Distributor / Joint Venture
- 2. Horizon / Eureka Programs
- 3. Proof-of-Concept Demo Site





## Asia Hub

- 1. Business Registration
- 2. Prototype / Product Development
- 3. Entrepreneur Visa / Taiwan Employment Gold Card
- 4. Investment



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