

# Singapore is well-positioned and internationally recognised as a Global-Asia Node for Technology, Innovation and Enterprise















The country is also home to a strong network of ecosystem partners to support startups in their growth journey





Vibrant investment scene US\$11Bn Across 651 deals<sup>3</sup> (2022)>400 VCs & Angel Networks () LIGHTSTONE Xoogler

### Strong networks for mentorship and capability building









### International conferences & competition









>4,000 tech startups





Innovation and market networks in





Wide-ranging networks to major innovation hubs globally



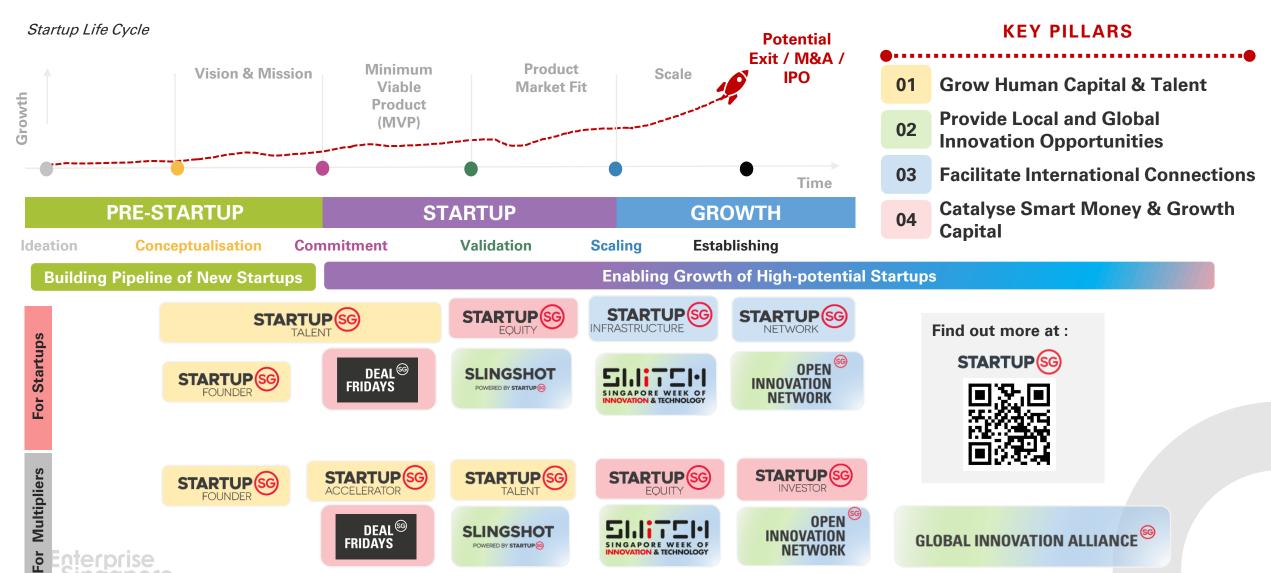
11 bilateral/ multilateral partnerships

with govts to facilitate R&D & innovation



- 1 Source: DOS, 2021. Tech startups is defined as companies with key business activities in developing, producing and commercializing tech products/ services; and is registered in the past 5 years; and has individual ownership of more than 50% at reference year and employs at least 1 worker.
- 2 'Soonicorns' are valued over a few hundred millions, Data from Traxn,
- 3 According to DealStreetAsia and Enterprise Singapore's joint report on Venture Funding Landscape 2022

# Enterprise Singapore offers a suite of solutions that assist startups from all growth stages, in close partnership with private sector players



# We actively create opportunities for startups to test-bed their solutions in Singapore by driving up demand as well

### **Open Innovation Initiatives**

National Gateway to Drive Open Innovation Activities in Singapore

## Overseas demand-led Ol Challenges

## Regional players with common problem statements

- Gather broad ranging problem statements such as sustainability to travel from SEA conglomerates
  - 17 Challenge statements launched in total for 2021
  - >200 Proposals received





## National Innovation Challenges (NIC)

## Accelerating innovation for national infrastructure

- Develop innovative solutions jointly with startups and SMEs
- Create thematic challenges with specific or multiple challenge owners (e.g. HDB + JTC, LTA)





## Sector-specific Ol Challenges

## Corporates keen to testbed new ideas or crowdsource innovation

- Offer customised corporate innovation services, such as intrapreneurship, venture building and tech scouting
- Band corporates together with common industry issues





We also launched the **Open Innovation Network (OIN)** in 2019 as part of national efforts to catalyse growth through market-led innovation and partnerships



900 Challenge statements listed on OIN as of October 2022

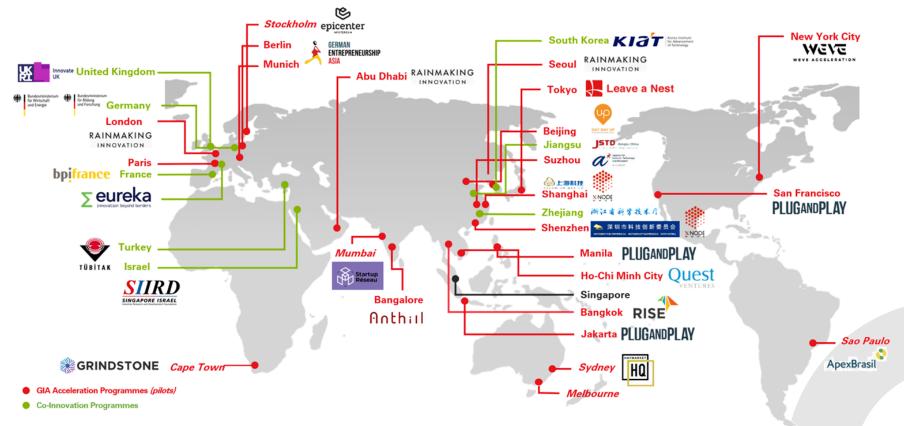
Challenger owners

## We help startups to connect to global opportunities by fortifying networks with international partners in major innovation hubs

# GLOBAL INNOVATION ALLIANCE

The Global Innovation Alliance (GIA) is a network of Singapore and overseas partners connecting Singapore to business and tech communities in major innovation hubs around the world. It is a joint initiative between Enterprise Singapore and the Singapore Economic Development Board.

Enterprise Singapore currently has GIA Acceleration Programmes operating across more than 18 cities, and Co-Innovation Programmes with over 37 countries



## GLOBAL INNOVATION ALLIANCE <sup>SO</sup>

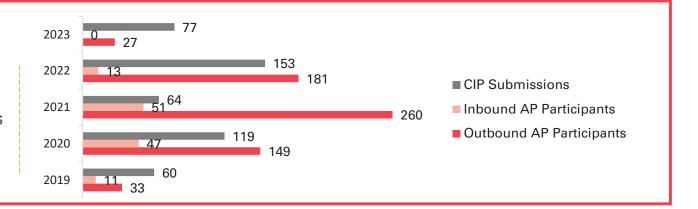
From 2019 to 30 June 2023



GIA programmes in 49 countries



**887** supported participants (705 unique companies) of **GIA Programmes** 



### **ACCELERATION PROGRAMMES**



GIA Acceleration Programmes in 18 cities, with 6 pilot cities

### Outbound



650 participants (487 unique companies) of Outbound Acceleration Programmes



176 outbound participants achieving successful outcomes (e.g. signing commercial deals, raising funds, etc.)

### Inbound

122 participants of Inbound **Acceleration Programmes** 

22 inbound participants achieving successful outcomes (e.g. incorporating in SG, collab with an SG company, etc.)

### **CO-INNOVATION PROGRAMMES**



Co-Innovation Programmes with 39 countries



**509** submissions (from **409** unique companies) for Co-Innovation Programmes received



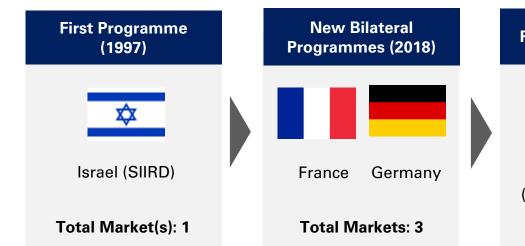
115 supported CIP projects (including self-funded projects)

# Our Co-Innovation Programmes (CIP) help to foster cross-border innovation collaboration between companies from different countries

#### AIM

Co-Innovation Programmes seek to support Singapore-based companies and their in-market partners to collaborate on innovation activities such as R&D projects to develop new products or solutions with market potential.

- Increase the number of local SMEs embarking on their innovation journey
- Strengthen innovative capability of SMEs, by partnering them with complementary expertise in international markets
- Strengthen partnerships between local enterprises and public research performers to engage in international coinnovation projects







# We also host prominent global startup and innovation events, thus facilitating more avenues to share knowledge and build networks







### **SWITCH**



- The Global Asia Node for Technology, Innovation and Enterprise, SWITCH is a year-long Tech & Innovation Conference bringing together global tech ecosystems, entrepreneurs, investors, researchers, innovators and industry professionals.
- The conference returns for the 7<sup>th</sup> time in 2023, held from **31 October 2023 2 November 2023**.
- Startups from Singapore and around the world can connect with each other. Attendees can also
  participate in conference topics surrounding the latest industry trends and opportunities presented by
  leading industry leaders.

### **SLINGSHOT Startup Competition**



- Launched in 2017, and an integral part of SWITCH, SLINGSHOT is an international startup competition for promising startups to showcase themselves to investors, corporates, and collaborators.
- Listen to the Top 50 startups from around the world pitch live during SWITCH on the grand stage!

# Join our vibrant Singapore ecosystem

We invite global partners to partake in our innovation ecosystem, work with us to:



Create two-way flow of startups and tech enterprises between our countries



Establish new platforms to drive co-innovation and open innovation collaborations



Catalyse more opportunities for business partnerships, financing and talent

