



PARTICIPANTS BOOKLET



30 October - 1 November 2023

EU-Singapore

#ECCPMatchmaking



















EU-SINGAPORE MATCHMAKING EVENT

Background

The European Commission (EC) organises the **EU – Singapore Matchmaking Event** as part of **Singapore Week of Innovation & Technology (SWITCH)** and **Agri-Food Tech Expo Asia 2023, both** to be held on 31 October – 2 November 2023.

The **EU – Singapore Matchmaking Event** itself will take place on-site in Singapore on 30 October – 1 November 2023.

The event is jointly organised by the European Commission and Enterprise Singapore (EnterpriseSG) - with the support of the EU Delegation to Singapore and the Singapore Ministry of Trade and Industry, and facilitated by the European Cluster Collaboration Platform (ECCP) and the Enterprise Europe Network (EEN).

The **EU – Singapore Matchmaking Event** will bring together cluster organisations, SMEs, Start-Ups and European Industry Associations from the European Union (EU), non-EU COSME countries, and Singapore. It will provide participants an excellent chance to promote Cluster to Cluster (C2C), Cluster to Business (C2B), and Business to Business (B2B) collaborations. The overall objective of the event is to promote the exchange of information and provide networking opportunities for European cluster organisations and their members with counterparts from Singapore, particularly in the fields Agrifood, Health Care and Biomedical Tech, Digital Tech, Smart Cities and Urban Solutions, Advanced Manufacturing, Green Tech.

OVERALL AGENDA OF THE BUSINESS MISSION BY DAYS

30 October 2023

PARALLEL ACTIVITIES All representatives Location: 160 Robinson Road, #06-01, SBF Center, Singapore 068914 D:00 – 10:30 Session I: Driving sales and raising brand awareness in PARALLEL ACTIVITIES Applicable for Agri-Food sector Location: 20 Biopolis Way, Centros IIII (Singapore, 138668) Visit to Food Telegraphy (Session I: Driving sales and Praising brand awareness in Nurasa focused)			
08:40 – 09:15 Location: Village Hotel Bugis, Sapphire Room (located at level 5) Transfer to Singapore Business Federation premises Location: 160 Robinson Road, #06-01, SBF Center, Singapore 068914 PARALLEL ACTIVITIES All representatives Location: 160 Robinson Road, #06-01, SBF Center, Singapore 068914 Applicable for Agri-Food sector Location: 20 Biopolis Way, Centros II #B1, Singapore, 138668 Visit to Food Tell Innovation Central Innovation			
Description: 160 Robinson Road, #06-01, SBF Center, Singapore 068914 PARALLEL ACTIVITIES All representatives Location: 160 Robinson Road, #06-01, SBF Center, Singapore 068914 Description: 20 Biopolis Way, Centros I #B1, Singapore, 138668 Visit to Food Telegraphics and raising brand awareness in Nurasa focused			
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Location: 160 Robinson Road, #06-01, SBF Center, Singapore 068914 Location: 20 Biopolis Way, Centros I #B1, Singapore, 138668 Visit to Food Te Innovation Cen Nurasa focused	PARALLEL ACTIVITIES		
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Session I: Driving sales and raising brand awareness in Innovation Cen			
raising brand awareness in Nurasa focused	ech		
	ter		
Singapore and Southeast Asia	on		
Singapore and Southeast Asia fermentation ar	nd plant-		
Stella Quek, Lead based protein R	&D and		
Consultant, Plenty Pte Ltd scaling up			
Visit Next Gen I	Foods		
10:30 – 11:00			
10:00 – 12:00 Session II: Singapore and Meeting point: Meeting point:	Entrance		
beyond - Creating your Nurasa at 7:50a	ım		
footprint in Southeast Asia (20 Biopolis Way	y, Centros		
Hugo Tan, Director, JR Level way #B1, S	Singapore,		
Strategic Pte, Ltd 138668			
11:00 – 11:30 Session III: Singapore's *Pre-registration innovation landscape and required	_		

	Singapore-Europe collaboration		
	initiatives		
	• <i>Jonathan Lim,</i> Director of		
	Global Innovation		
	network, Enterprise		
	Singapore		
	11:30 – 12:00		
	Session IV: Singapore's start-up		
	ecosystem and support		
	schemes & programmes for		
	foreign start-ups		
	<u>Action Community for</u>		
	Entrepreneurship (ACE)		
	Moderation: Ian Lee, Country		
	Head (Europe), Singapore		
	Business Federation		
12:00 – 13:00	Networking Lunch		
	Opening Remarks and speeches on EU-Singapore business cooperation		
l	H.E. Iwona Piórko , Ambassador of the European Union to Singapore		
13:00 – 13:20	Mr Alan Yeo , Director for Europe, Enterprise Singapore		
	Mr Jakub Boratynski , Director for Networks and Governance, DG		
	GROW, European Commission (video message)		
	Testimonials from European and Singaporean business organisation with		
	existing collaboration		
	Presentation: "Scaling Startups Beyond Borders"		
	- <i>Mike Richardson</i> , Senior Project Manager, OpTecBB		
13:20 – 13:50	- <i>Mabel Fu</i> , Director, Programs Asia, Start2 Group		
	Presentation: "How face-to-face facilitates mid-term collaboration"		
	- Susanne Baden Jørgensen, Senior International Manager, Food & Bio Cluster Denmark		
	 - Mònica Riera, Packaging Cluster, Spain - Tracy Saw, Senior Development Partner, FoodInnovate & 		
	Sustainability, Enterprise Singapore		
13:50 – 14:00	Set up for matchmaking sessions		
14:00 – 15:20	Bilateral matchmaking sessions between participants (Part 1)		
15:20 – 15:40	Break		

17:40 – 19:00	Free time
	Networking Dinner, provided by Enterprise Singapore
	Registration opens at 19:00
19:30 – 21:00	Location: The Glasshouse @ Andaz Singapore, 5 Fraser Street, Singapore
	189354

Times shown, as well as the order of planned activities may be subject to change.

31 October 2023

Organised in the framework of <u>Singapore Week of Innovation and Technology</u>

(SWITCH) and <u>Agri-Food Tech Expo Asia (AFTEA)</u>

Time		Programme	
Participation in SWITCH Participation in AFTEA		ticipation in AFTEA	
GENERAL <u>SWITCH</u> INFORMATION Registration for <u>SWITCH</u> event is available through the following <u>link</u> .		Registration for AFTEA event is available through the following link	
09:00 - 09:30	Registration at SWITCH	10:00 – 10:15	Registration at AFTEA
10:00 – 12:30	A selection of opportunities, based on the available programme of the event: 1. Techinnovation: Agenda - Techinnovation 2023 2. AiMX: AIMX Programme Day 1: AIMX 3. SWITCH Global-Market Access Sessions - SWITCH 2023 (switchsg.org) 4. Slingshot Stage: SLINGSHOT-Deep tech startup pitching competition - SWITCH 2023 (switchsg.org)	10:30 – 12:00	Exhibition Introduction Tour A specially curated guided tours to introduce key exhibition highlights Customised Guided Tours Industry specific guided tour to visit shortlisted booths featuring relevant showcases to address delegations' needs.
12:30 – 13:00	Free time (networking opportunities)	12:00 – 13:30	Free time (networking opportunities)
14:00 – 15:00	Customised Guided Tour Industry specific guided tour to visit shortlisted booths featuring relevant showcases to address delegations' needs.	13:30 – 15:00	Participants can choose from the following: - Access Contents (1) SANDBOX (2) FOUNDER' HUB - Learn technological insight & connect with solution providers for collaboration. (1) Visit the exhibition at own pace or arrange b2b meeting with interested exhibitors
15:00 – 18:00	Biz 'N Buzz Free and Structuring Networking sessions		Recommended sessions @ Sandbox within Exhibition Hall

Matchmaking and networking opportunities through the official matchmaking systems of the event

Opportunities through the official programme of the event.

For more information on the accessible areas by a free trade pass, please see the following link: At a Glance - SWITCH 2023 (switchsq.org)

15:05 – 15:15 Shaping the Future of Food: from Thought to Practice Leadership *Marjolein Brasz*, CEO, Foodvalley

15:15 – 15:45
Panel discussion International Collaboration
on Cell-cultivated Food
Production

Moderator: Marjolein Brasz, CEO, Foodvalley

15:00 - 17:30

15:45 – 15:55 The Netherlands' Enabling Infrastructure for Cellular Agriculture

Angelique van Helvoort,
Advisor Food & Health, OostNL
and Program Manager at
Global Coordinating Secretariat
of Food Innovation Hubs, World
Economic Forum

15:55 – 16:05
Foodbytes: Partnering with
Food & Ag Startups
Stijn Rook, Head of Foodbytes,
Rabobank

16:05 – 16:25 Fireside Chat: The Future of Food and the City Meiny Prins, CEO, Priva Jitender Khurana, Country Manager Singapore, Signify

16:25 – 16:40 International Innovation Ecosystem for Controlled Environmental Agriculture Ard van der Kreeke, CEO,

Growy

Alexander Laarman, Business
Officer Urban Food, WUR

Willie van den Broek, Chief
Officer Food, AMS Institute

16:40 – 16:55 Urban Farming Partners Singapore and Securing Food Production in Urban Areas

Wouter Vos, Director international, Kuiper Compagnons

Times shown, as well as the order of planned activities may be subject to change

1 November 2023

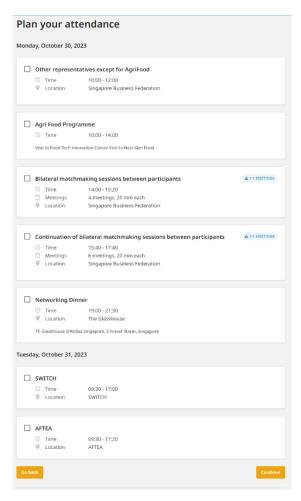
08:00 – 08:45	Debriefing Session, Feedback - performed by EISMEA and ECCP Location: Village Hotel Bugis, Sapphire Room (located at level 5)
8:50 – 09:30	Organised transfer by bus to <u>one-north</u>
09:30 – 10:40	Welcome Address by Alvin Tan ACEO, JTC Panel Discussion by JTC representatives: Fostering a collaborative ecosystem for innovation: one-north perspective Location: Let's Connect at Timbre+, one-north
10:45 – 11:30	Location: Let's Discover, Experiential Showcase at one-north (JTC will profile 3 companies based on the 6 thematic priorities to share and connect with EU delegation) Sharing by LaunchPad Startup – SIMPPLE Sharing by LaunchPad Startup #2 – NICE Surgical Sharing by LaunchPad Startup #3 – Garuda Robotics
11:35 – 12:00	Sharing on Punggol Digital District at ACE Ideation Centre
Afternoon	Possibilities to explore further opportunities through the programmes of <u>Singapore Week of Innovation and Technology (SWITCH)</u> and <u>Agri-Food Tech Expo Asia (AFTEA)</u>

Note: Times shown, as well as the order of planned activities may be subject to change.

GENERAL INFORMATION

(Meeting Points and Useful Information)

Plan your attendance and meetings – register at B2Match (by invitation only)



- Register at B2Match: link <u>HERE</u>
- Book your meetings
- Create your matchmaking opportunities.
- Start booking meetings <u>Meeting</u>
 <u>requests must be accepted</u>, otherwise they cannot be scheduled.
- Schedule your own meetings Each matchmaking meeting will last for 20 minutes.
 - The content of the meetings is completely confidential.
 - You may invite additional guests to the meeting
 - o You may reschedule
 - The system is recommending meeting partners for you according to your profile
- On the day of the event, please check your meetings agenda (and download it)

EU-Singapore Matchmaking Event (30 October 2023)

Registration and Information for all delegates: Village Hotel Bugis (4*)

Location: 390 Victoria Street Singapore 188061

Phone: +65 6297 2828

Email: info.vhb@fareast.com.sq



Village Hotel Bugis sits in a spirited and iconic neighbourhood, where you'll get to experience a melting pot of Arab, Peranakan, and Indian cultures. At your doorstep is the historic Kampong Glam district. Traditional textile shops and eateries on Arab Street blend harmoniously with the quaint cafes, laneway bars, and contemporary designer boutiques at Haji Lane. With so many distinct cultures within arm's reach, you'll have more time to live like a local when you choose to stay at Village Hotel Bugis. The nearest MRT station is Bugis Station (East-West Line, Downtown Line)

- 08:30 08:40 Registration (EU Delegation), Location: Village Hotel Bugis,
 Sapphire Room (located at level 5)
- 08:40 09:15 Presentation of EU Delegation (who is in the group), Location: Village Hotel Bugis, Sapphire Room (located at level 5)

Main MME Venue: Singapore Business Federation

Location: 160 Robinson Rd #06-01, SBF Center, Singapore 068914

Phone: +65 6827 6828



The Singapore Business Federation (SBF) is the apex business chamber championing the interests of the Singapore business community in the areas of trade, investment and industrial relations. It represents more than 29,000 companies, as well as key local and foreign business chambers.

- 10:00 12:00 Singapore Market Access Sessions (as per the programme)
- 12:00 13:00 Business Lunch
- 13:00 Official opening of the EU-SG Matchmaking Event
- 14:00 17:40 Bilateral matchmaking sessions between participants all participants

Networking Dinner, corrodingly provided by Enterprise Singapore

Location: The Glasshouse @ Andaz Singapore, 5 Fraser Street, Singapore 189354

Registration opens at 19:00

Visit to Food Tech Innovation Centre - Only applicable for Agri-Food Sector and pre-registered participants Nurasa, Food Tech Innovation Center

Location: Food Tech Innovation Centre [FTIC], 20 Biopolis Way, Centros #B1, Singapore 138668

Meeting point at 7:50 am: Entrance Nurasa , 20 Biopolis Way, Centros Level way #B1, Singapore, 138668



The FTIC, operated in partnership with A*STAR's Singapore Institute of Food and Biotechnology Innovation (SIFBI), is a one-stop solutions facility for promising food-tech start-ups.

 08:00 – 10:00 – Visit to Food Tech Innovation Centre Nurasa focused on fermentation and plant-based protein R&D and scaling up Visit Next Gen Foods -Only applicable for Agri-Food Sector and pre-registered participants.

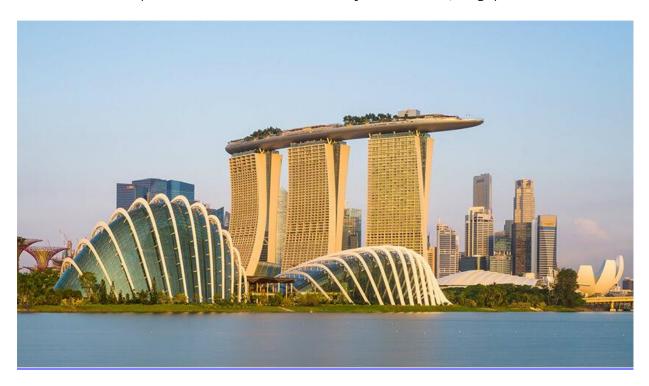
Important notes:

- Transfer to and from this site visit will **NOT BE PROVIDED**. Participants, who registered should make their way to the **meeting point:** Entrance Nurasa (20 Biopolis Way, Centros Level way #B1, Singapore, 138668). **Time: 07:50 am**
- The site visit is scheduled to end at 10:00 am. After its end, participants can join the business sessions at Singapore Business Federation (please check the latest agenda).
- Please make sure that you are on time for the official opening of the EU-SG matchmaking event, starting 13:00pm.
- Advised dress code for the site visit: long pants and covered shoes.
- The following Safety Declaration must be filled in prior to the visit: HERE.

Participation at SWITCH and AFTEA (31 October 2023)

Sands Expo & Convention Centre (SWITCH and AFTEA)

Location: Sands Expo and Convention Centre 10 Bayfront Avenue, Singapore 018956



Singapore's newest, largest and most flexible conference and meeting venue is located in the heart of the Central Business District and is nothing short of spectacular. Sands Expo and Convention Centre at Marina Bay Sands is an award-winning event venue and the perfect setting for high-profile MICE events such as regional and international conventions, trade shows and exhibitions.

With 120,000 square metres of event space, the venue can host conventions of up to 45,000 delegates, support 2,000 exhibition booths and accommodate 250 meeting rooms. Sands Expo and Convention Centre has the largest ballroom in Southeast Asia, able to host 11,000 guests at a time. Be it intimate meetings or huge conventions, the meeting space is highly flexible and can be tailored to your event's needs.

Located at the heart of Singapore's Central Business District area, visitors and delegates can enjoy world-class entertainment, shopping, dining, arts and culture, and accommodation options under one roof. Singapore's many other attractions are all within easy reach.

Marina Bay Sands champions green meeting goals and Sands Expo is the first green venue in Southeast Asia to attain ISO 20121 certification for event sustainability management. The integrated resort is also the first facility in Singapore to adopt the Singapore Tourism Board's new sustainability guidelines for the MICE industry in 2013.

GENERAL SWITCH INFORMATION



Registration for SWITCH event is available through the following <u>link</u>.

OPENING CEREMONY OF SWITCH

Time: 09:00 a.m. – 09:30 a.m., Tuesday, 31 October 2023

Venue: Marina Bay Sands, Sands Expo & Convention Centre, 10 Bayfront Ave, Singapore

GENERAL AFTEA INFORMATION



Registration for AFTEA event is available through the following <u>link.</u>

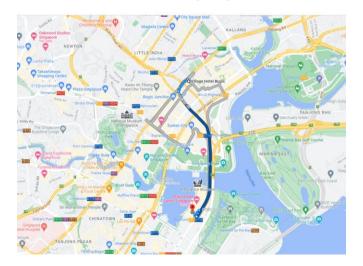
OPENING CEREMONY OF AFTEA

Time: 09:00 a.m. – 09:30 a.m., Tuesday, 31 October 2023

Venue: Marina Bay Sands, Sands Expo & Convention Centre, Hall A and B, 10 Bayfront Ave,

Singapore

Directions from the main hotel (Village Hotel Bugis) to Sands Expo & Convention Centre: https://maps.app.goo.gl/4zWZrrGvzHwmufvw6



Final Day and Site Visits (1 November 2023)

The site visits are an official part of the EU-Singapore Matchmaking mission and will be held on 1 November 2023. A bus transfer is organaised for all EU delegates from the main hotel: Village Hotel Bugis (4*). Please make sure you are at reception by 8:45 am.

one-north

Location: The JTC Summit, 8 Jurong Town Hall Road, Singapore 609434

A vibrant ecosystem for start-ups at LaunchPad @ one-north

Since its launch in 2015, LaunchPad has grown to be one of the region's most densely packed and dynamic entrepreneurial ecosystems that has played host to over 1,300 tech startups. The LaunchPads located at one-north and Jurong Innovation District offer spaces close to knowledge-based companies, institutes of higher learning and research institutes that are at the forefront of innovation. The vibrant community of diverse startups, incubators, venture capitalists and ecosystem partners within LaunchPad offers opportunities for knowledge-sharing and collaboration.



- 8:00 8:45 Debriefing Session, Feedback performed by EISMEA and ECCP Location: Village Hotel Bugis, Sapphire Room (located at level 5)
- 8:45 09:30 Site Visits: Transfer to <u>one-north</u> from Village Hotel Bugis,
 Location: The JTC Summit, 8 Jurong Town Hall Road, Singapore 609434
- Afternoon Possibilities to explore further opportunities through the programmes
 of <u>Singapore Week of Innovation and Technology (SWITCH)</u> and <u>Agri-Food Tech</u>
 <u>Expo Asia (AFTEA)</u>

Please refer to the customised agenda, part of this document for the EU-Singapore Mission, for all planned activities and the specified meeting points for all activities. Participation in **SWITCH and AFTEA** is **free of charge** for the EU Delegation.

Note: Times shown, as well as the order of planned activities may be subject to change.

OTHER USEFUL INFORMATION

Pre-departure checklist:

- Secure tickets for any flight to Singapore
- 3 days before arrival (including the day itself): Submit <u>SG Arrival Card</u> and e-health declaration via the official and free e-service on the Immigration & Checkpoints Authority (ICA) website

Living the Airport

Useful link: https://www.changiairport.com/en/airport-guide/transport/leaving-the-airport.html

How to reach the Village Hotel Bugis from the Airport

By train - take the train from Changi Airport MRT Station (CG2) to Tanah Merah MRT Station (EW4), then transfer to the East West Line towards Bugis. You have to walk about 6 minutes to the Hotel.

Get detailed train timings on the **SMRT Journey Planner**.

Payment options for public transport include contactless Mastercard/Visa/NETS bank cards, mobile wallets, stored-value EZ-Link/NETS FlashPay cards, and Singapore Tourist Pass. Do note that admin fees apply for payments with foreign-issued bank cards.

Stored-value EZ-Link cards can be purchased from any Changi Recommends store, and at the Passenger Service Centre or TransitLink Ticket Office at Changi Airport Station. Click here for more information on the payment options for public transport.

By Public Bus

Terminals 1, 2 and 3: Bus stops are located at the basement bus bays. You can take buses 24, 27, 34, 36, 53, 110 and 858 from there.

Terminal 4: At the bus stop next to Car Park 4B, you can take buses 24, 34, 36 and 110. At the bus stop near the SATS Inflight Catering Centre 1, you can take buses 27, 53 and 858.

Payment options for public transport include contactless Mastercard/Visa/NETS bank cards, mobile wallets, stored-value EZ-Link/NETS FlashPay cards, and Singapore Tourist Pass. Do note that admin fees apply for payments with foreign-issued bank cards.

Stored-value EZ-Link cards can be purchased from any Changi Recommends store, and at the Passenger Service Centre or TransitLink Ticket Office at Changi MRT Airport Station. Click here for more information on the payment options for public transport.

Alternatively, you may use cash to pay for your bus fare. Please prepare the exact fare for your trip as no change will be given.

By Taxi

Taxis are available for hire at the taxi stands in the Arrival areas of Terminals 1, 2, 3 and 4. A ride to the city takes about 30 minutes and costs between S\$20 and S\$40. All fares are metered.

There is an additional Airport Surcharge for all trips originating from the Airport:

- Mon-Sun (5:00PM-11:59PM): S\$8 Airport Surcharge
- All other times: S\$6 Airport Surcharge
- Midnight surcharge (12:00 AM-6:00 AM): 50% of final metered fare
- Peak-hour surcharge (6:00 AM-9:30 AM, Mon-Fri and 6:00 PM-12:00 AM, Mon-Sun): 25% of final metered fare

<u>Learn more about rates here</u>

Airport Transfer

Our 24-hour Ground Transport Concierges (GTC) offers convenient transfers from Changi Airport to your destination. There are two ways to make a booking:

- 1. Click <u>here</u> or download the iChangi app to book a ride in advanced
- 2. Approach our friendly customer service officers at the GTC counters at the following locations:
 - T1: Arrival Pick-up, Basement
 - T2: Arrival hall, level 1, door 5
 - T3: Arrival hall, level 1 (next to information counter)
 - T4: Arrival hall, level 1 (next to information counter)

Transportation options include:

• 4-seater vehicle (S\$55.00 per trip to any destination in Singapore)

- 7-seater vehicle (S\$60.00 per trip to any destination in Singapore)
- City Shuttle (S\$10.00 per adult or S\$7.00 per child below 12 years of age)
 to selected downtown areas. The City Shuttle departs every hour from 07:00 –
 23:00hrs

COVID MEASURES

There are no longer any COVID-19 measures for travellers arriving in Singapore from 13 Feb 2023, regardless of vaccination status or traveller profile.

CURRENCY AND PAYMENT

The **Singapore dollar** (sign: **S\$**; code: **SGD**) is the official <u>currency</u> of the <u>Republic of Singapore</u>.

The Singapore dollar is used here and notes come in denominations of S\$2, S\$5, S\$10, S\$50, S\$100, S\$1,000 and S\$10,000. Coins come in 5, 10, 20 and 50 cents and S\$1.

The city-state is as tech-savvy when it comes to payment systems, so you should be able to get by without needing cash for many expenses. International debit and credit cards are broadly accepted.

WATER

You can drink water straight from the tap as the water in Singapore passes World Health Organization standards. You can also buy bottled water easily.

WEATHER

Singapore is hot and humid all year-round, with temperatures usually reaching over 30°C. You should be prepared for rain at any time, which can be torrential but usually brief

LANGUAGE

You will be able to speak English to Singaporeans, most of whom are fluent in it. Many Singaporeans also speak an additional language, usually Mandarin Chinese, Malay or Tamil.

TIPPING

Tipping is encouraged when you experience good service, and this would be above the standard 10 percent gratuity to your bill added by some restaurants and hotels.

NO SMOKING AREAS

You are not allowed to smoke in all air-conditioned places such as malls and eateries. You may smoke in designated smoking areas.

POWER PLUG

The standard electrical current used in Singapore is 220-240 volts AC (50 cycles) and you can use power plugs with three square prongs here.

USEFUL NUMBERS

Police

<u>999</u>

Ambulance & Fire Brigade

<u>995</u>

Flight Information

1800 542 4422

Enjoy your stay in Singapore. For more info check: <u>Visit Singapore</u>

After event Debriefing survey (will be sent via B2Match on 02 November 2023)

All fields are mandatory.

1. Organisation Profile

Cluster Organization	
Country:	
Contact Person:	
Position/Title:	
E-mail Contact Person:	
Phone:	
Gender:	Male □ Female □
ls it the first time that your organisation	<i>Yes</i> □ No □ Not sure □
attends a Matchmaking Event organised by	
ECCP?	

2. Impact of the Event

Indicator	Number
Total number of total formal meetings conducted (online or ad hoc)	
Total number of total informal meetings conducted (i.e. networking	
during breaks, lunches, etc.)	
Formal meetings breakout	
Please indicate how many of your formal meetings were conducted	
with non-European organisations (online or ad hoc)	
Please indicate how many of your formal meetings were conducted	
with European organisations (Clusters and SME's)	
Informal meetings breakout	
Please indicate how many of your informal meetings were conducted	
with non-European organisations (online or ad hoc)	
Please indicate how many of your informal meetings were conducted	
with European organisations (Clusters and SME's)	
How many cooperation cases do you expected to be initiated following	
this event?	

2.1 Cooperation cases details

Based on the number provided in last question above, it is mandatory to present in detail at least 2 cooperation cases:

Cooperation initiated with the following organisation:		
□ European Cluster		
□ European firm		
□ Non-European Cluster/Organisation		
□ Non-European firm		
Organisation Name (or main activity if		
confidential):		
Organisation Country:		
Organisation Sector:		
Organisation website (if available)		
Type of collaboration:		
□ Research & Development		
□ Technology transfer		
□ Exports		
□ Imports		
□ Soft Landing services		
□ Staff Exchange		
□ Academic		
□ FDIs: Inward/outward		
□ Other (specify):		
Please briefly describe the collaboration pur	pose / activity that has been considered,	
agreed upon, launched, or established, as well as the precise actions/implementation		
stages that you intend to take or have taken	(quality examples provided below):	

Example 1:

During our meeting with (partner name) we discussed and expressed mutual interest in joint RTD and demonstration activities. During follow-up telco we extended this discussion to more specific issues. Next steps were set as follows:

- 1. X and Y counterparts will scan possible calls suitable for X to join EU joint proposal preparation for demo sites, technology development and transfer.
- 2. Certification services provided by X for EU modules to enter Morocco as X is soon to be accredited laboratory for this topic. The cluster expressed their willingness to support X with available knowledge on accreditation of the PV testing lab as well as certification activities.
- 3. Under discussion still how we can transfer "Building Integrated Photovoltaics" installation best practices to Morocco.
- 4. Joint manufacturing facilities can be also topic for further discussions and joint collaboration.

Example 2:

The collaboration purpose is as follows: to find partners in our network in order to take advantage of Y world class and unique timing offerings. This means mutually collaborative import-export because they have a key component that is useful for optical communications.

For research and development their expertise with creating custom quartz crystals and patented process for scoring sections of quartz in order to create ultra precise timing oscillators is of great interest to our members and there are opportunities via Horizon funding for collaborative research that can help both entities.

We have held two meetings after the Taiwan event and have the third one scheduled.

3. Relevance of the event towards individual objectives

Testimonial

Please provide a few statements describing the outcome or results you have achieved or expected to accomplish because of this event (your testimonial may be included in ECCP related publications and allowed access on the ECCP).

Indicator	Score (0 - 5)
Vision and knowledge of new markets and technology trends	
Knowledge of geographical market entry barriers for cluster organisations / members	
Signature of cooperation agreements between companies and/or	
laboratories within participating Singaporean organisations	
Development of new business activities	
Increased international visibility and market penetration: facilitate search for	
strategic alliances/partners	
Accessing new research and innovation competences and developing	
concrete projects	

4. Overall Quality of the Event

Indicator	
Did the event meet your expectations?	<i>Yes</i> □ No □
Did you consider the presentations suitable to the event?	<i>Yes</i> □ No □
How was the quality of the overall event?	Rate from 1 to 5
How was the quality of the preparation webinar?	Rate from 1 to 5
How was the quality of the information provided before the event?	Rate from 1 to 5
How would you rate the quality of the matchmaking sessions?	Rate from 1 to 5
How would you rate the quality of the facilities?	Rate from 1 to 5
Participation of Singaporean clusters and cluster-like organisations, and SMEs in the event for establishing further partnerships / contact	Rate from 1 to 5

Members of the EU delegation to Singapore

Update:

CLUSTERS

Cluster Organisation	Country	Industry Sector
FINANCE INNOVATION	France	Finance
Polish Cybersecurity Cluster #CyberMadeInPoland	Poland	Digital Tech
Packaging Cluster	Spain	AgriFood
Foodvalley NL	Netherlands	AgriFood
AgroTransilvania Cluster	Romania	AgriFood
Transilvania IT Cluster	Romania	Digital Tech
ОрТесВВ	Germany	Digital Tech
ECODOMUS Cluster	Italy	SMART CITIES AND URBAN SOLUTION
Lublin Medicine - Medical and Wellness Cluster	Poland	Healthcare and biotech
CASTRA	Bulgaria	Advanced Manufacturing
Transylvania Energy Cluster	Romania	Energy efficiency
NiCAT Cluster	Serbia	Digital Tech
Health technology cluster iVita	Lithuania	HEALTHCARE AND BIOTECH
National Key Cluster MedSilesia - The Silesian Network of Medical Devices.	Poland	HEALTHCARE AND BIOTECH
PRODUTECH – Production Technologies Cluster	Portugal	Advanced Manufacturing
secpho	Spain	Advanced Manufacturing
Silesian Nano Cluster	Poland	Advanced Manufacturing
Genopole	France	HEALTHCARE AND BIOTECH
Descartes Développement et Innovation	France	SMART CITIES AND URBAN SOLUTION
AROMEDA	Republic of Moldova	AgriFood
Biocluster Finland	Finland	GREEN TECH Advanced
CIMES Auvergne-Rhône-Alpes	France	Manufacturing
Innoskart Digital Cluster	Hungary	Digital Tech
South West Hungarian Engineering Cluster	Hungary	Advanced Manufacturing
Food & Bio Cluster Denmark	Denmark	AgriFood
Food Cluster Upper Austria	Austria	AgriFood
Renewable Energy Sources Cluster	Bulgaria	Energy efficiency

SMEs

Name of the Entity	Country	Industry Sector
Vladimirova Consulting Ltd.	Bulgaria	Green tech
482.solutions	Ukraine	Digital Tech
Concise Systems OÜ	Estonia	Digital Tech
Medical Inventi S.A.	Poland	Healthcare and Biomedical tech
LEI Food & Drinks	Poland	Food and Beverages