EUROPEAN CLUSTER COLLABORATION PLATFORM

An initiative of the European Union

C2 LAB

CLUSTER COLLABORATION LABS

Vilnius, Lithuania

14-15 November 2023

NextGenEU

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WELCOME

Romualda Stragienė

Director at Innovation Agency Lithuania

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Giedrius Bagušinskas

Smart Food Cluster, ECCP team

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Marta Batalla

DG GROW, European Commission

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Setting the Scene
Athanasios Konstandopoulos
Professor, CHORUS, ECCP team member
EUROPEAN CLUSTER
COLLABORATION PLATFORM

Challenges and project opportunities in Agri-Food

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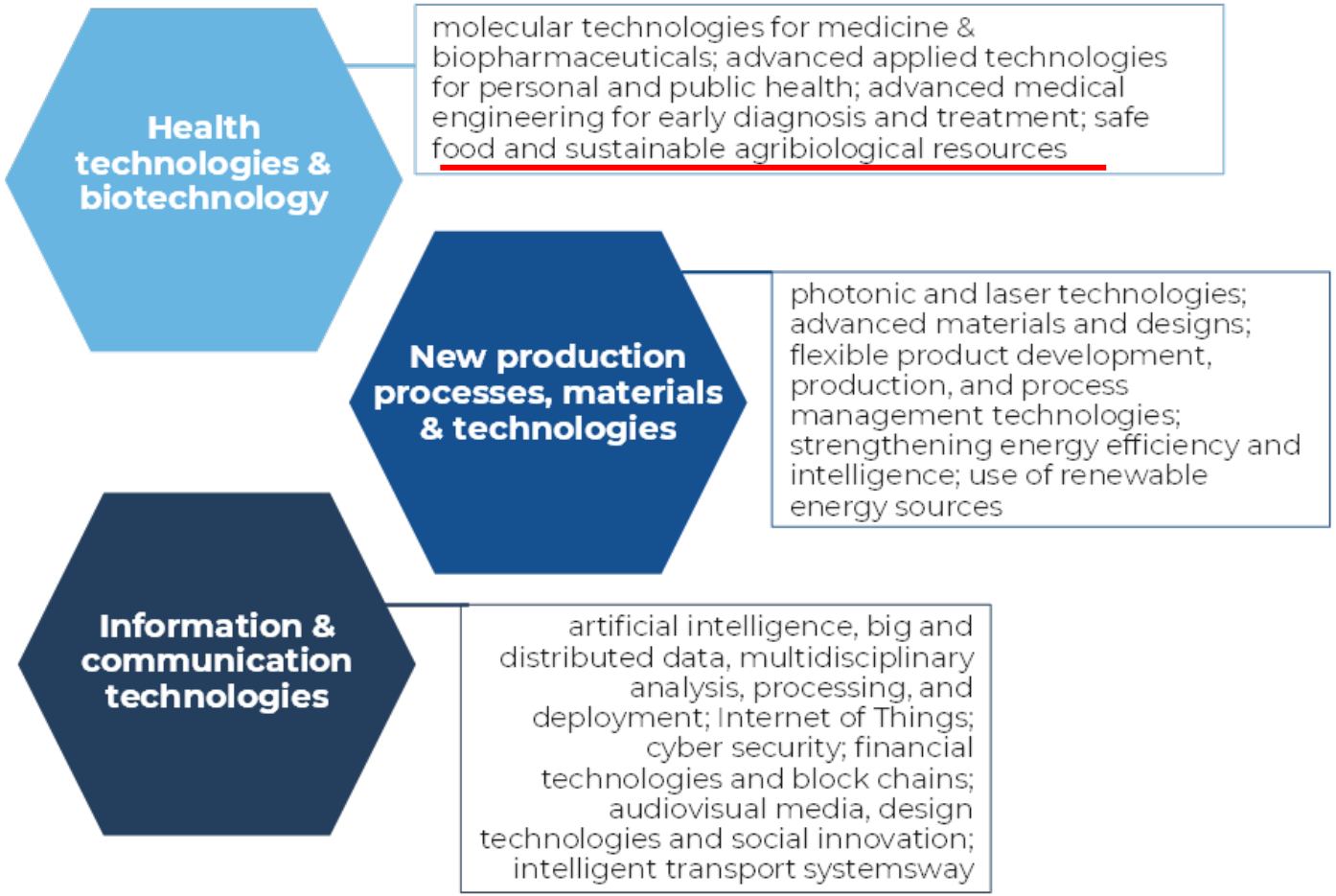
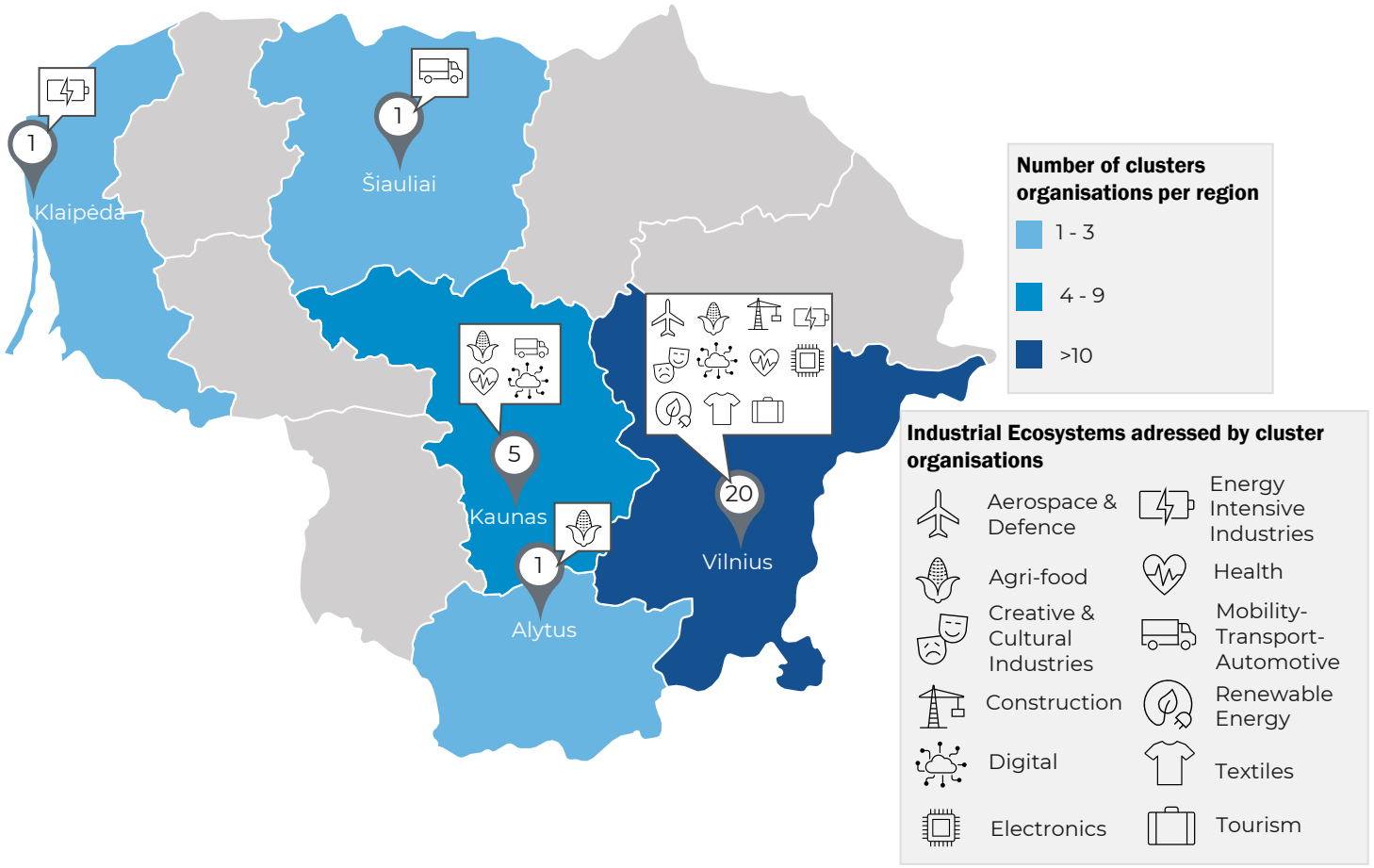
Priority areas of Lithuania for the S3 Strategy 2021-2027



ECCP (2023). Own elaboration based on https://s3platform.jrc.ec.europa.eu/region-page-test/-/regions/LT#s3priorities

Overview of Lithuanian Clusters registered on ECCP



Agri-food Clusters:

- AgriFood Lithuania DIH
- Food Technologies Digitalization LT
- National Food Cluster Lithuania
- SMART food cluster

ECCP (2023), own elaboration based on https://reporting.clustercollaboration.eu/all

EU Farm to Fork Strategy

The strategy focuses on four main areas:

- **Sustainable production**: reduce the environmental impact of food production by promoting sustainable farming practices, such as organic farming and agroecology.
- **Healthy diets**: encourage people to eat healthier diets, with more fruits, vegetables, and whole grains.
- **Fair food chains**: ensure that farmers and other actors in the food chain are fairly rewarded for their work.
- **Smart food consumption**: reduce food waste and promote the circular economy in the food sector.

https://www.europarl.europa.eu/RegData/etudes/ATAG/2020/646132/EPRS_ATA%282020%29646132_EN.pdf
https://food.ec.europa.eu/horizontal-topics/farm-fork-strategy_en (last access 17.10.2023

Implications of EU Farm to Fork Strategy

- new opportunities for agrifood businesses that can provide the **inputs and services that farmers need to adopt sustainable farming practices.**
- new opportunities for agrifood businesses that can **produce, market and distribute healthier foods** (with more fruits, vegetables, and whole grains).
- new opportunities for agrifood businesses that can help to **ensure that farmers are paid a fair price** for their products.
- New opportunities for circular economy business that help **reduce food waste and valorize** it (e.g. waste-to-X)

Challenges to the agri-food ecosystem

- **Climate change:** Climate change is already having a significant impact on the agri-food sector, and this impact is expected to worsen in the future. Climate change is causing more extreme weather events, such as droughts, floods, and heat waves, which are making it difficult for farmers to produce food. Climate change is also causing pests and diseases to spread more easily, which is further threatening food production.
- **Water scarcity:** Water scarcity is another major challenge facing the agri-food sector. Water is essential for food production, and as the world's population grows, the demand for water is also increasing. This is putting a strain on water resources, and in some areas, water scarcity is already a major problem.
- **Soil degradation**: Soil degradation is the loss of soil quality due to erosion, compaction, nutrient depletion, and other factors. Soil degradation is a major challenge for the agri-food sector, as it can reduce crop yields and make it more difficult to produce food.
- **Increasing food prices**: Food prices have been rising in recent years, and this trend is expected to continue. This is due to a number of factors, including climate change, water scarcity, and soil degradation. Rising food prices are making it difficult for people to afford food, and this is a major concern for food security.

Challenges to the agri-food ecosystem

- **Increasing demand for food**: The world's population is expected to grow to 9.7 billion by 2050, and this will put a strain on the agri-food sector. The agri-food sector will need to find ways to increase food production in order to meet the needs of a growing population.
- **The rise of antibiotic resistance**: Antibiotic resistance is a major problem in the agri-food sector. Antibiotics are used to treat sick animals, but they are also used to promote growth in livestock. The overuse of antibiotics is leading to the development of antibiotic-resistant bacteria, which can pose a serious threat to human health.
- **The spread of zoonotic diseases**: Zoonotic diseases are diseases that can be transmitted from animals to humans. The spread of zoonotic diseases is a major concern for the agri-food sector, as it can lead to outbreaks of serious diseases, such as bird flu and swine flu.
- **The loss of biodiversity**: The agri-food sector is responsible for the loss of biodiversity. The intensive farming practices that are used to produce food are destroying natural habitats and driving species to extinction. The loss of biodiversity is a major threat to the sustainability of the agri-food sector.

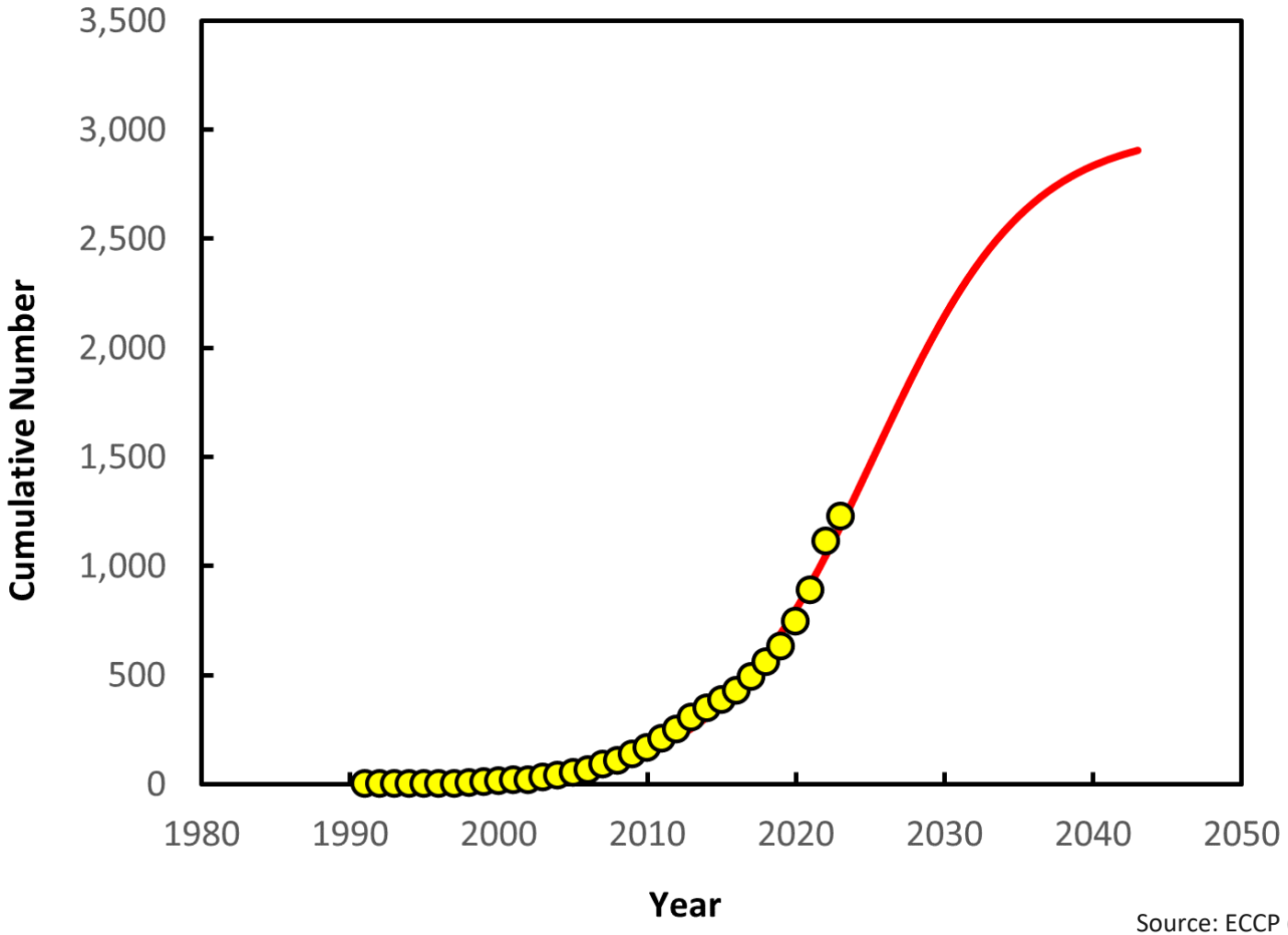
Areas for Research, Development and Innovation

- **Climate-smart agriculture**: Climate-smart agriculture is a set of practices that help to mitigate and adapt to climate change. These practices include using drought-resistant crops, improving irrigation efficiency, and using cover crops.
- **Water-efficient agriculture**: Water-efficient agriculture is a set of practices that help to conserve water. These practices include using drip irrigation, planting drought-resistant crops, and using rainwater harvesting.
- **Soil health**: Soil health is essential for food production. Research and development should focus on improving soil health through practices such as crop rotation, cover cropping, and no-till farming.
- **Resilient food systems**: Resilient food systems are able to withstand shocks and stresses, such as climate change and extreme weather events. Research and development should focus on developing resilient food systems through practices such as diversifying crop yields, storing food locally, and using climate-resilient infrastructure.

Areas for Research, Development and Innovation

- **Sustainable aquaculture**: Aquaculture is the farming of aquatic organisms. Research and development should focus on developing sustainable aquaculture practices that reduce the environmental impact of fish farming.
- **Precision agriculture**: Precision agriculture is the use of technology to improve agricultural practices. Research and development should focus on developing precision agriculture technologies that can help farmers to reduce their inputs and improve their yields.
- **Alternative proteins**: Alternative proteins are proteins that do not come from animals. Research and development should focus on developing alternative proteins that are affordable, nutritious, and sustainable.
- **Climate change and pest resistant** new crops and livestock breeds.
- New technologies for **managing pests and diseases**.
- New ways to **store and transport food**.
- New ways to **educate consumers** about the importance of sustainable food production.
- **Mitigation of Agricultural Greenhouse Gases**

Evolution of Research Papers on FtoF



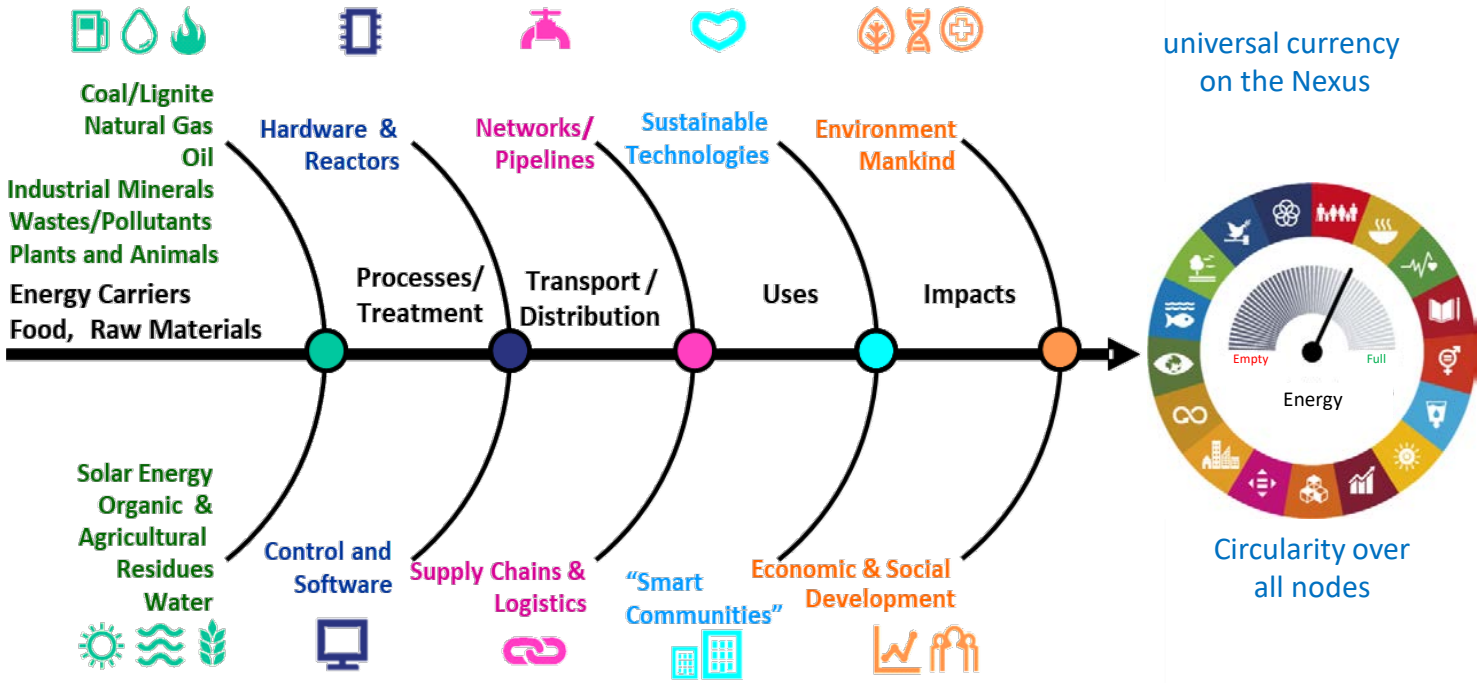
Source: ECCP (2023), based on research from the CHORUS Cluster

Global Considerations

- Nexus nature of the challenges / Interdependencies
- Need for a holistic/synergetic framework:

  - ✓ **Unified view** of raw materials, increase **local sourcing**
  - ✓ **Distributed** processing, “edge manufacturing”, scale-up by **modularity**
  - ✓ **Resilience** exploiting network & complexity science for latent potentials /criticalities
  - ✓ Exploit **synergies** to foster sustainable use within **symbiotic** (“smart”) communities
  - ✓ Assess **multidimensional impacts** on environment, society and economy

The Resource NEXUS: sustainability, resilience and project building



https://ec.europa.eu/jrc/sites/jrcsh/files/20141021-certh-jrc-conference-konstandopoulos.pdf

- **Unified view** of raw materials, increase **local sourcing**
- **Distributed** processing, "edge manufacturing", scale-up by **modularity**
- **Networks** & complexity science, latent potentials /criticalities, **resilience**
- Exploit **synergies** to foster sustainable use within **symbiotic** ("smart") communities
- Assess **multidimensional impacts** on environment, society and economy

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Project Creation Methodology

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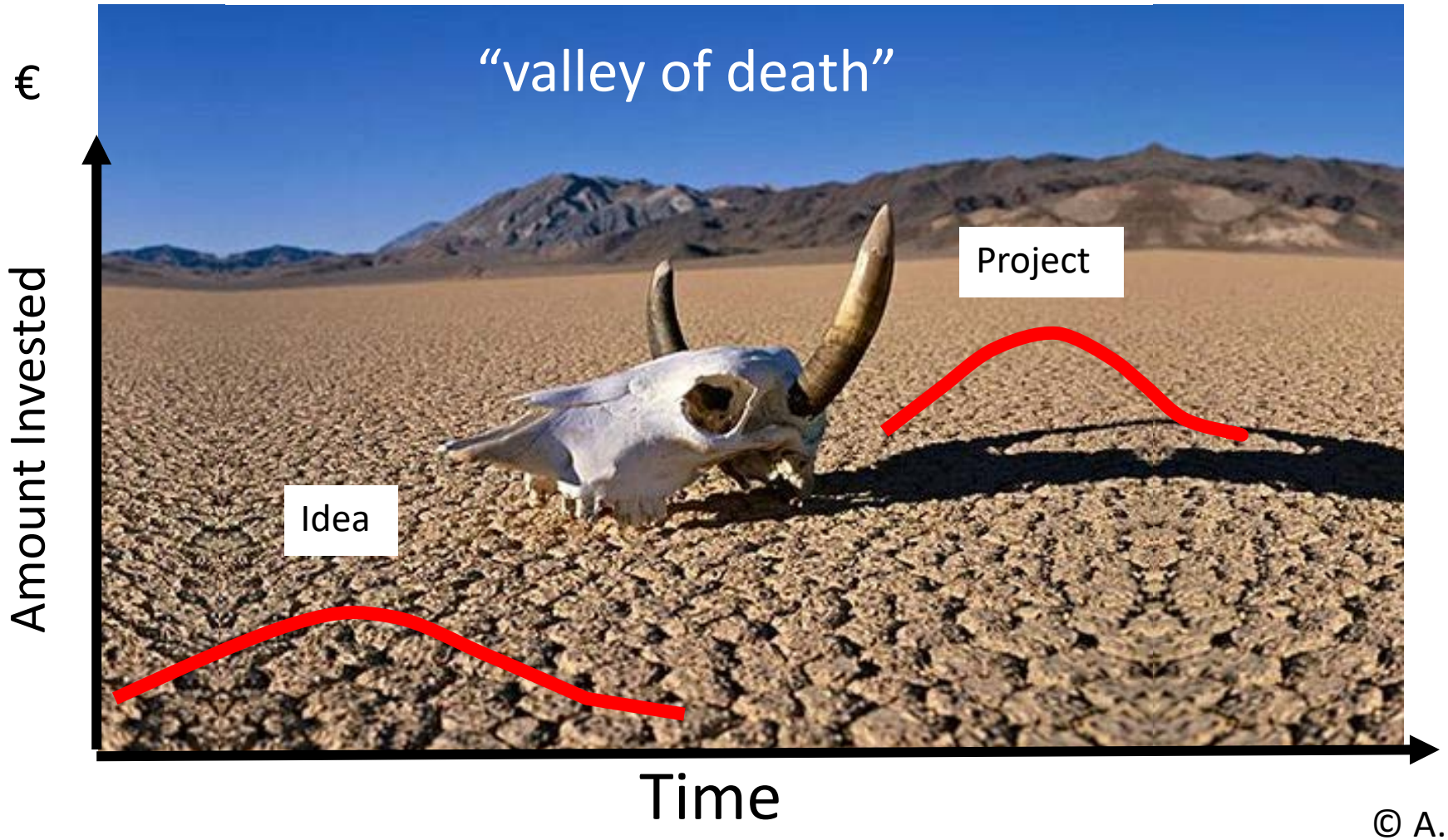
EUROPEAN CLUSTER COLLABORATION PLATFORM

From Idea to Project



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Determinants of Success…

Talent

Culture

Capital

Regulations

Density

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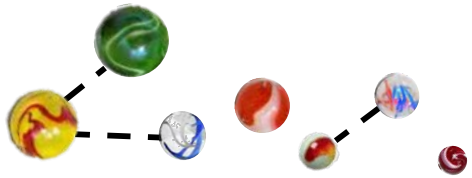
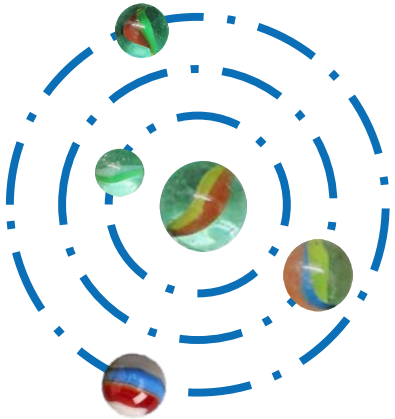
Transitions/Evolution of Organizations

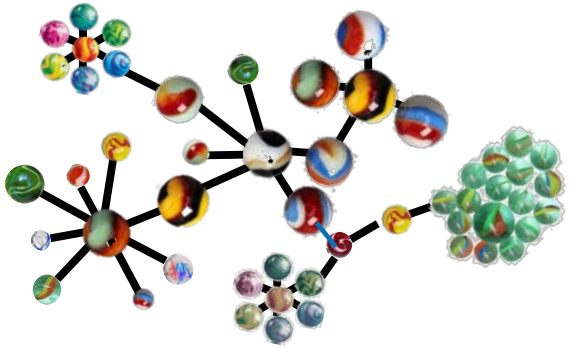
Stage 1:
Islands of Excellence
(driven by individuality)



Stage 2:
Centers of Competence
(driven by specialization)



Stage 3:
Co-Evolving Ecosystems
(driven by synergy)



Private Sector

- Companies

Public Sector

- Individual Agencies/Offices

- Clusters
- Industrial Associations
- Municipal Authorities

- Meta-organizations (e.g. Cluster Networks)
- Regional Authorities
- Government

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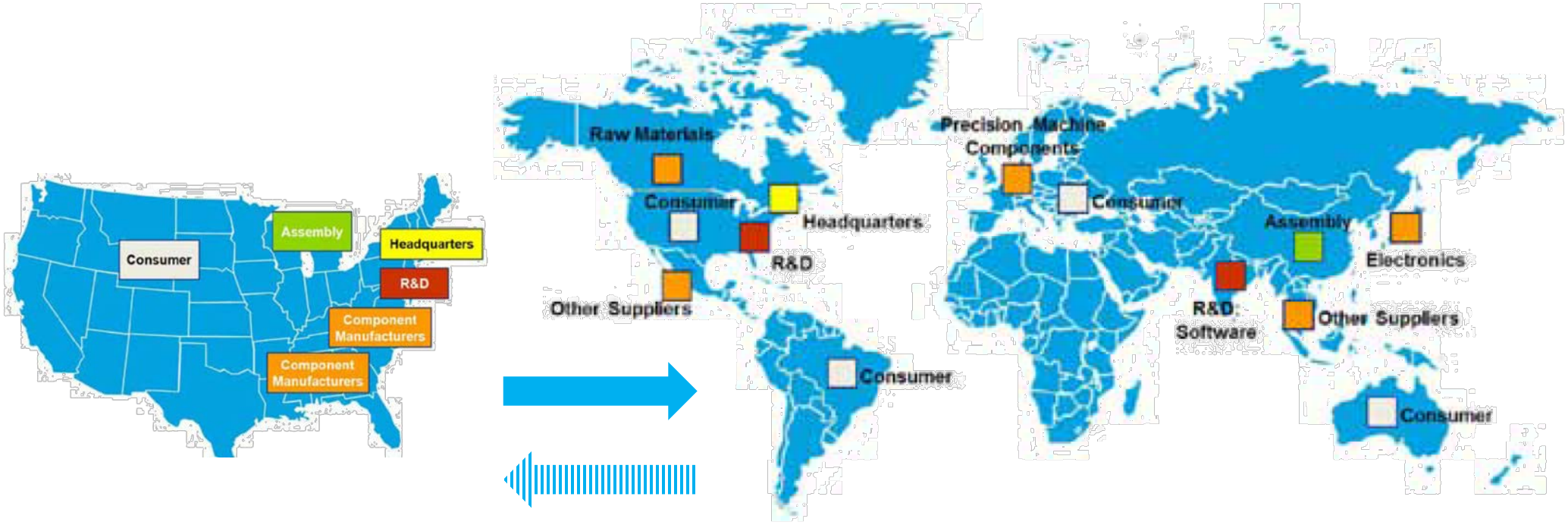
Globalization Reversing…

Global Sourcing of Value Chain Used to Offer Opportunities to All Countries but Trend is Reversing…



Source: Deloitte analysis

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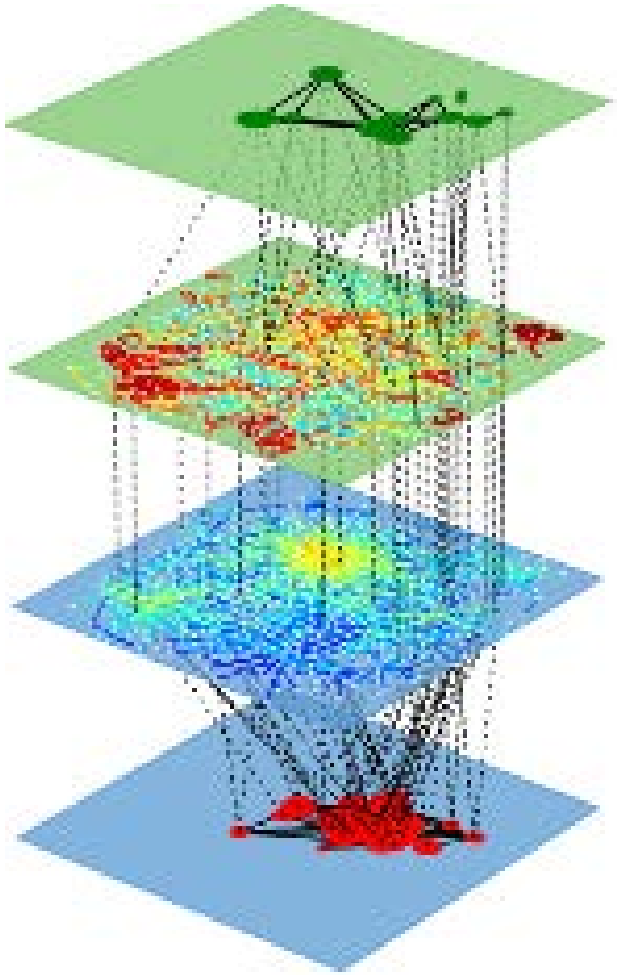
Synergies over Multiple Domains



Entrepreneurship

Innovation

Research

Education

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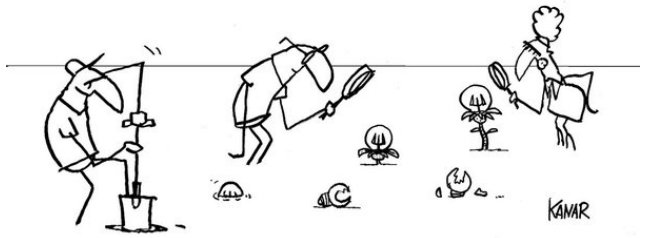
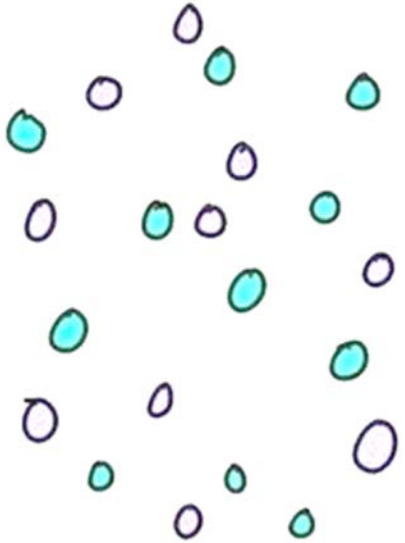
Actors, Roles, Resources, Relations



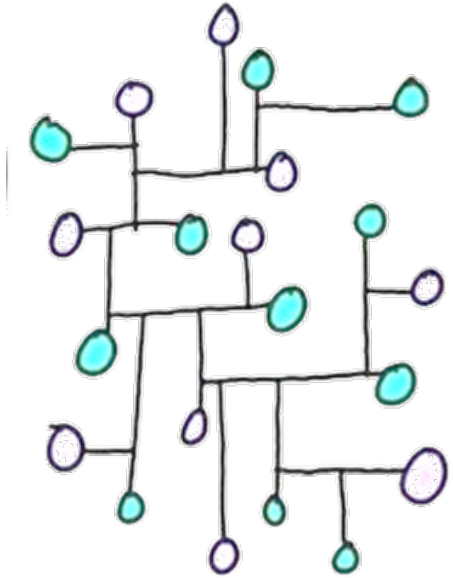
Actors and Roles

+



Resources
(aka “Data”)

+



Relations
(aka “Knowledge”)

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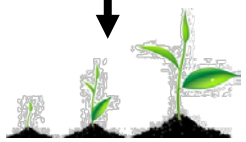
Project Creation Methodology

Global Challenges

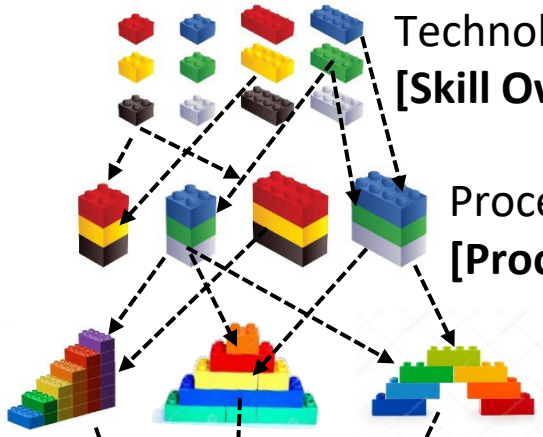


Business Development
[Proposal ideas]

Customers

Literature

Project Roadmap

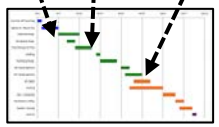


Technology Building Blocks (TBB)
[Skill Owners]

Processes (Tasks)
[Process Owners]

Platforms (Workpackages)
[Platform Managers]

- Platform 1
- Platform 2
- …..



Project
[Project Owner]

Operations

- Engagement of Actors
- Procurement of Resources
- Define Metrics/KPIs
- Funding sources

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Project Creation Methodology

- Initial interactive discussion on questions posed by the moderator
- Writing and visualisation of the ideas and proposals in a large screen
- Search of points of convergence, synergies, syntheses and new proposals (mapping on the resource nexus)

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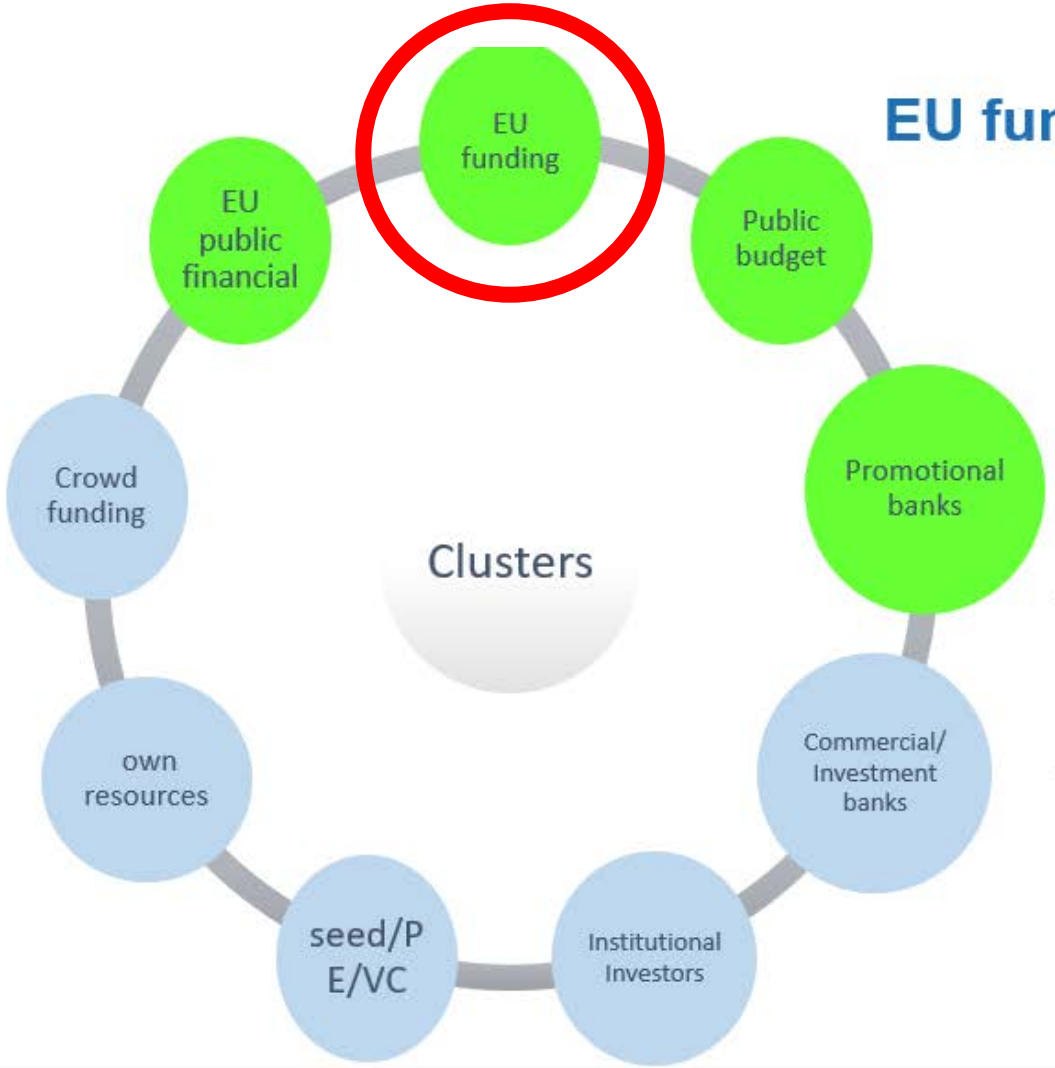
European programmes and opportunities

Marta Batalla

Team Leader – Cluster Policy, DG GROW, European Commission

EUROPEAN CLUSTER COLLABORATION PLATFORM

A range of options for EU clusters to engage in projects development



EU funding can be used:

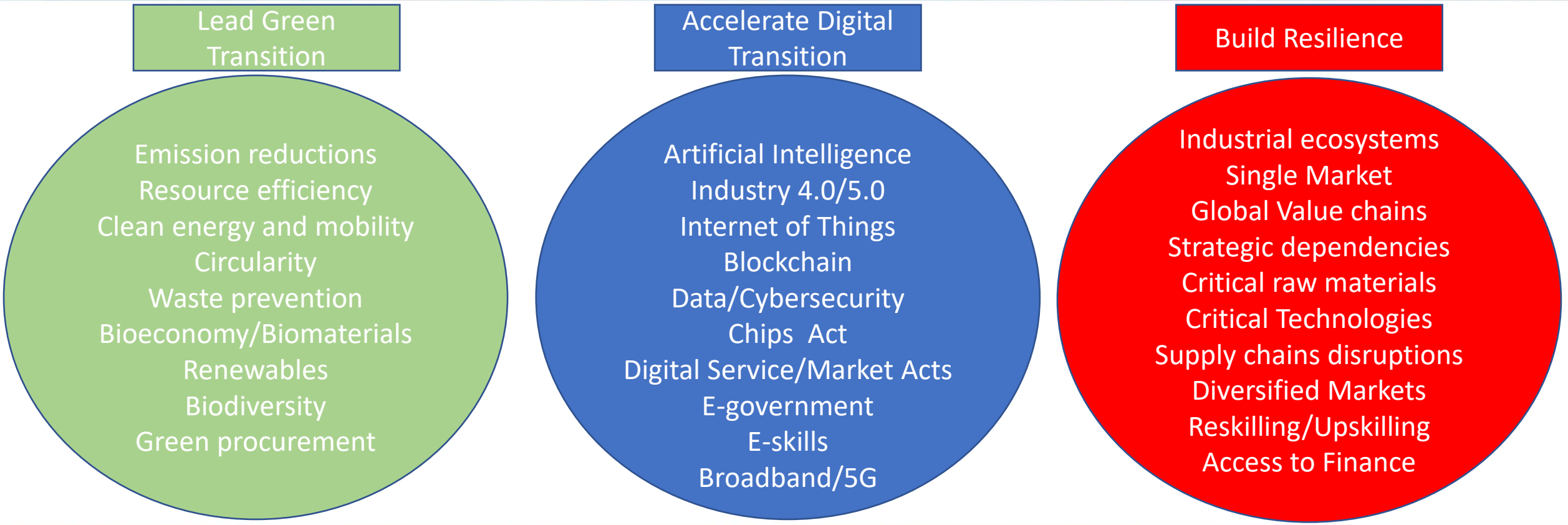
- **THROUGH** clusters channelled to final recipients, in particular SMEs (like Innosup-1 projects with cascade funding) (or Euroclusters)

- **WITH** clusters to provide specialised services to any economic actor in need e.g. technological advise, upskilling , access to finance)

- **BY** clusters to mix private and public, align local, regional, national and EU funding, reach out to financial providers across EU territory

- **FOR** clusters to build their capacity to facilitate collaboration, capitalise technological and market intelligence, offer services

EU funded projects should implement EU priorities



Multiannual Financial Framework 2021-2027

GRANTS | PRIZES | PROCUREMENT | FINANCIAL INSTRUMENTS (INDIRECT ONLY)

Single Market, Innovation and Digital
149.5 (+11.5 from NGEU)

Cohesion, Resilience and Values
426.7 (+776.5 from NGEU)

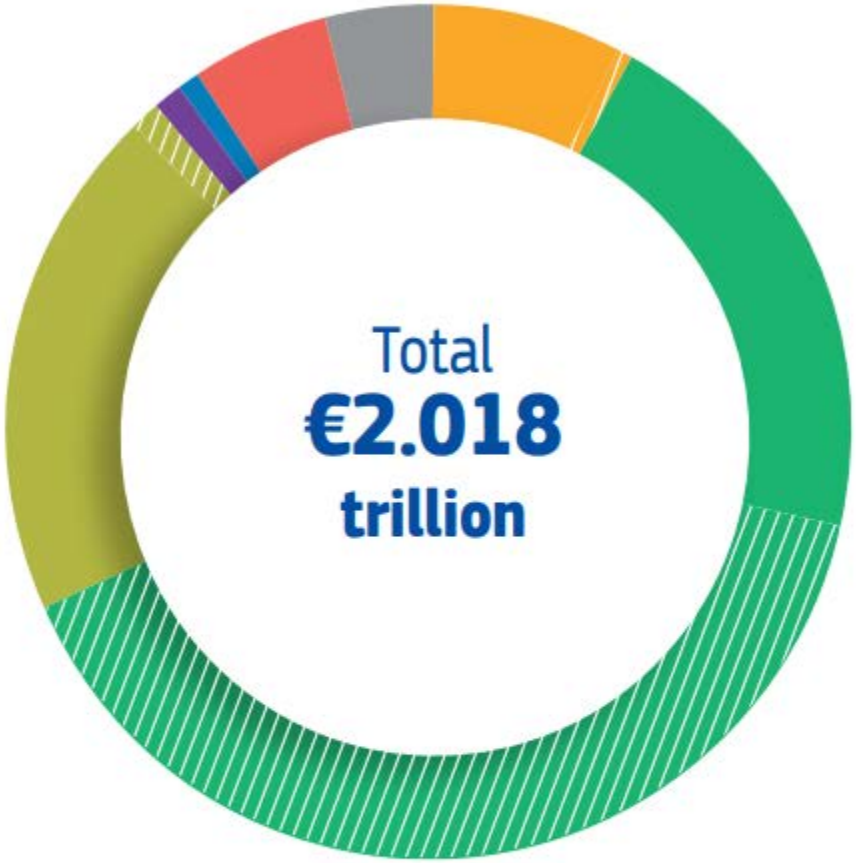
Natural Resources and Environment
401 (+18.9 from NGEU)

Migration and Border Management
25.7

Security and Defence
14.9

Neighbourhood and the World
110.6

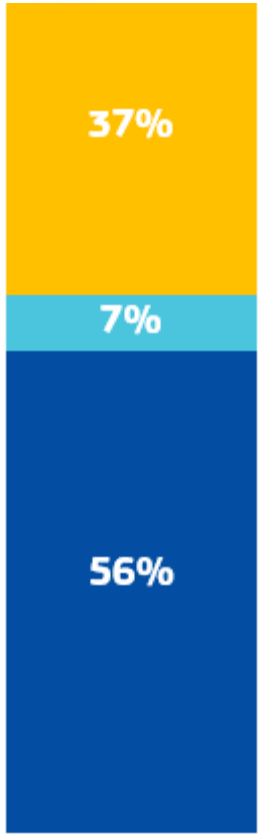
European Public Administration
82.5



Total: €2.018 trillion

NextGenerationEU
806.9

Long-term budget
1 210.9



Direct management

Indirect management

Shared management

(without RRF)

EUROPEAN CLUSTER COLLABORATION PLATFORM

EU funding opportunities [Funding & tenders (europa.eu)]

EU Programmes

Asylum, Migration and Integration Fund (AMIF)	Border Management and Visa Policy Instrument (BMVI)	Citizens, Equality, Rights and Values Programme (CERV)	Connecting Europe Facility (CEF)	Creative Europe Programme (CREA)	Customs Control Equipment Instrument (CCEI)
Customs Programme (CUST)	Digital Europe Programme (DIGITAL)	Erasmus+ (ERASMUS+)	EU External Action (RELEX)	EU4Health Programme (EU4H)	Euratom Research and Training Programme (EURATOM)
Europe Direct (ED)	European Defence Fund (EDF)	European Maritime, Fisheries and Aquaculture Fund (EMFAF)	European Parliament (EP)	European Social Fund + (ESF)	European Solidarity Corps (ESC)
Fiscalis Programme (FISC)	Horizon Europe (HORIZON)	Information Measures for the EU Cohesion policy (IMREG)	Innovation Fund (INNOVFUND)	Internal Security Fund (ISF)	Interregional Innovation Investments Instrument (I3)
Just Transition Mechanism (JTM)	Justice Programme (JUST)	Pilot Projects and Preparation Actions (PPPA)	Programme for the Environment and Climate Action (LIFE)	Programme for the Protection of the Euro against Counterfeiting (PERICLES IV)	Promotion of Agricultural Products (AGRIP)
Research Fund for Coal & Steel (RFCS)	Single Market Programme (SMP)	Social Prerogative and Specific Competencies Lines (SOCPL)	Technical Support Instrument (TSI)	Union Anti-fraud Programme (EUAF)	Union Civil Protection Mechanism (UCPM)
Union Renewable Energy Financing Mechanism (RENEWFM)					

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European Commission

EUROPEAN CLUSTER COLLABORATION PLATFORM

EU direct management programmes

Horizon Europe (pillar II and pillar III): Scientific, technological, economic, environmental and societal impact; support to all forms of research and innovation.

86,1

European Agricultural Fund: Enhance agricultural competitiveness and promote sustainable natural resource management and climate mitigation

95,5

Single Market Programme: Empowering and protecting consumers; ensuring food safety, enabling EU small and medium-sized enterprises to thrive

4,2

Programme for the Environment and Climate Action (LIFE) To achieve the shift towards a sustainable, circular and resilient economy, protect and restore the environment, halt and reverse biodiversity loss.

5,4

European Insititute of Innovation and Technology (EIT): Strengthen sustainable innovation across ecosystems

3

All amounts are in billion EUR

Programmes specific for interregional collaboration

Interreg

EUROPEAN UNION

www.interreg.eu

86 programmes EUR 10 billion 4 strands

64
cross-border, including 15 external (10 IPA & 5 NEXT) and PEACE+
€6,7 bn

13
transnational, incl. 2 external
€2,3 bn

4
interregional
€0,56 bn

5
Outermost regions
€0,33 bn

I3 Interregional Innovation Investment Instrument

€ 570 million

EURO CLUSTERS

2x€42 million

COHESION OPEN DATA PLATFORM

HOME OVERVIEW THEMES COUNTRIES FUNDS **PROGRAMMES** STORIES PROJECTS

Explore data by Programme

Country: All Countries | Fund: All Funds | Funding Period: 2021-2027 | Text Search:

Using the filters above, you can find EU funded programmes and explore the financing and achievements.

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Usual steps in a programme's implementation

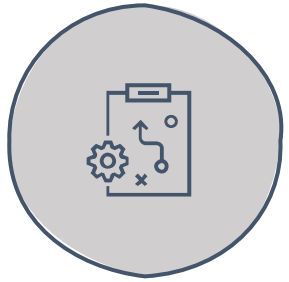
LAUNCHING THE CALLS FOR PROPOSALS

EVALUATING SUBMITTED PROPOSALS

SIGNING GRANT AGREEMENTS

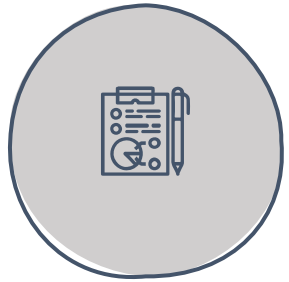
MONITORING PROJECT IMPLEMENTATION

ASSESSING THE RESULTS



MAKING PAYMENTS

REPORTING ON THE OVERALL IMPLEMENTATION



How to apply?

- **Before you apply:** What you should know before you start applying for EU funding?
- **Eligibility: who can get funding?** Beneficiary profiles and the funding opportunities available
- **The application process:** How to apply for EU funding under direct management?
- **Award procedure and contract signature:** Each project proposal is scrutinized before funding is granted.
- **Managing your project:** What to expect once you are awarded a contract: reporting, deliverables, audits and communication.

Find EU business finance in 3 easy steps

01

www.access2finance.eu
to find financial institutions that provide EU finance in your country.

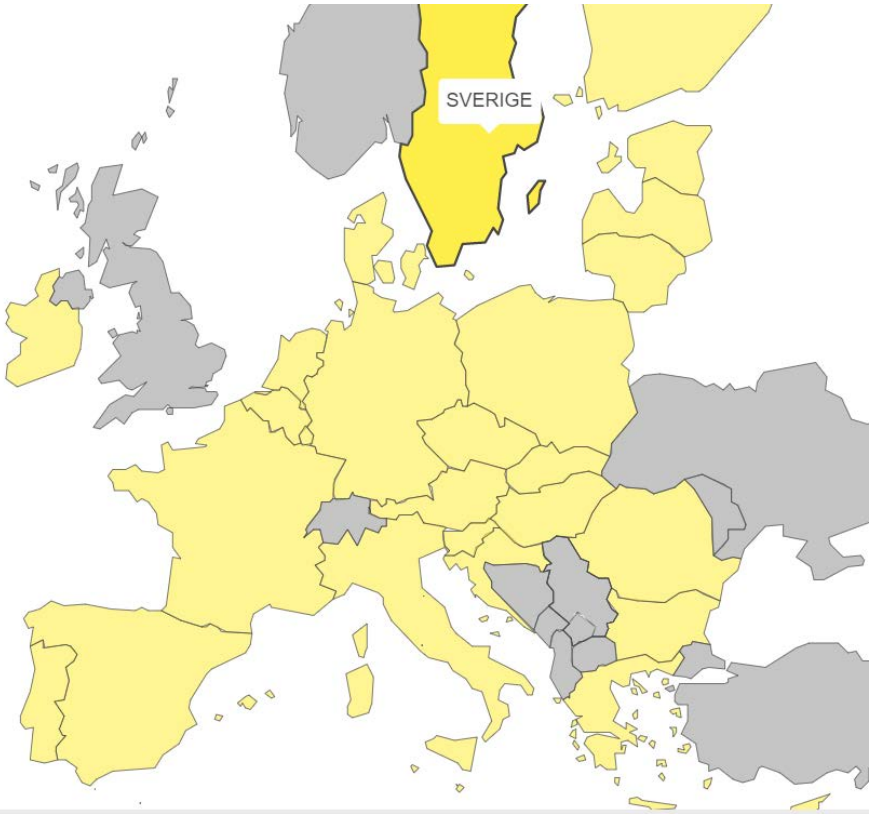
02

Contact a financial institution
that provides financing for your investment needs.

03

Apply for EU financing
directly at the local financial institution.

www.access2finance.eu



Region

SVERIGE | - Any -

Type of finance

- Any -

Investment focus

Select

Advanced filter

Amount of Finance

- Any -

Company category

- Any -

Sources of finance

Select

Implementing Partner

- Any -

Register on the European Cluster Collaboration Platform!

https://clustercollaboration.eu/

Strengthening the European economy through collaboration

The European online hub for industry clusters

Strengthening the European economy through collaboration

Find partners per country, region, sector or industrial ecosystem

Thank you

https://ec.europa.eu/growth/industry/policy/cluster_en
http://www.clustercollaboration.eu

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@Clusters_EU

https://www.linkedin.com/company/european-cluster-collaboration-platform-eccp/
https://www.linkedin.com/company/resource-efficient/

ECCP's European Cluster Panorama and Policy Toolkit - YouTube

Visit the new ECCP, create/update your profile

Read more

Long-term EU budget and NextGenerationEU
The EU's 2021-2027 long-term budget & NextGenerationEU facts & figures
The EU budget in motion
EU as a borrower
Recovery and Resilience Scoreboard

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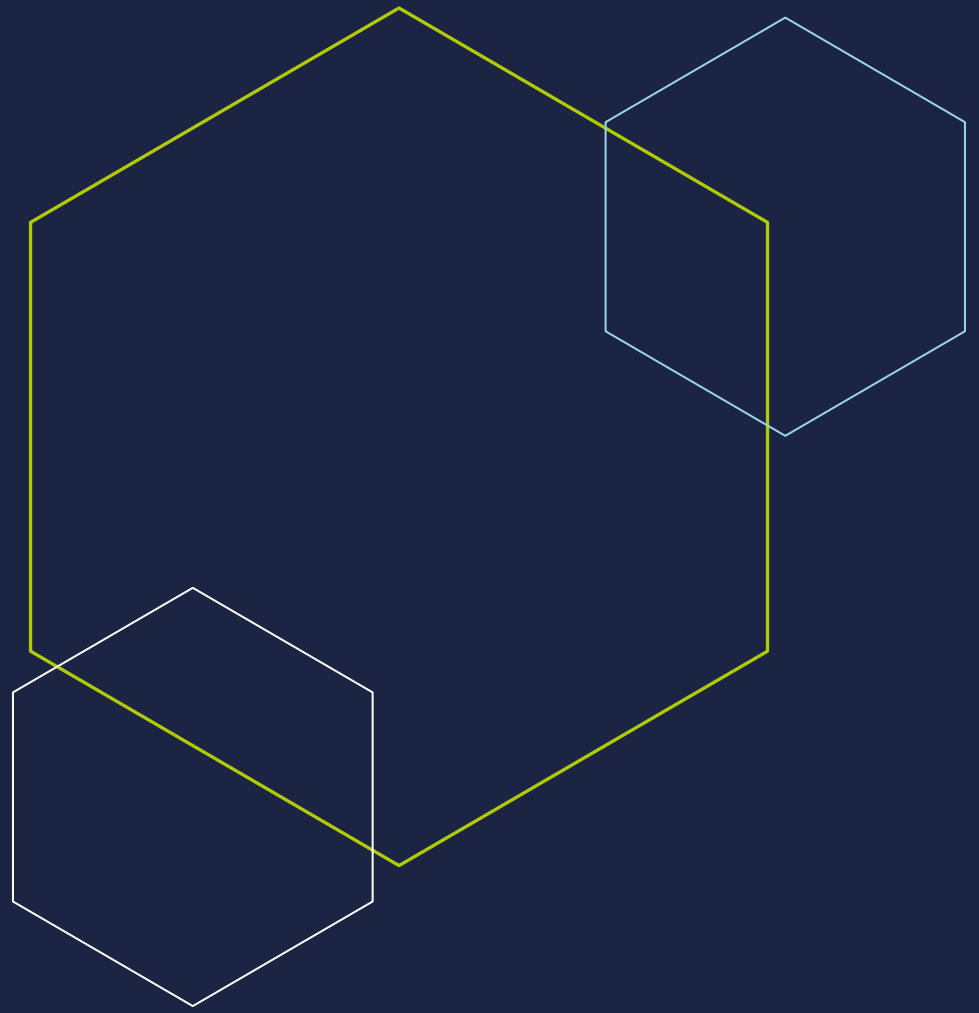
Horizon Europe

Opportunities for Everyone

14.11.2023



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Too complicated!

Where to start?

I don’t understand!

It’s not for me!

Lietuvos mokslo taryba

NCP Lietuvos mokslo taryba

Frequently Asked Questions by NCP clients (HE applicants)

Is my know-how good enough for the Programme?

Is there a topic, related to my professional area?

I want to participate, but I don’t have a specific idea

Where can I get help?

Where can I find partners?

Lietuvos mokslo taryba

NCP
Lietuvos mokslo taryba

European Commission

Home > Strategy and policy > Priorities

HORIZON EUROPE

STRATEGIC PLAN 2021 – 2024

The European Commission's priorities

The European Green Deal

A Europe fit for the digital age

An economy that works for people

A stronger Europe in the world

Promoting our European way of life

A new push for European democracy

Horizon Europe's first strategic plan 2021-2024: Commission sets research and innovation priorities for a sustainable future

- Promoting an open strategic autonomy by leading the development of key digital, enabling and emerging technologies, sectors and value chains;
- Restoring Europe's ecosystems and biodiversity, and managing sustainably natural resources;
- Making Europe the first digitally enabled circular, climate-neutral and sustainable economy;
- Creating a more resilient, inclusive and democratic European society.

Lietuvos mokslo taryba

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Our Vision

The EU's key funding programme for research and innovation:

- Tackles climate change
- Helps to achieve the UN's Sustainable Development Goals
- Boosts the EU's competitiveness and growth
- Facilitates collaboration and strengthens the impact of research and innovation in developing, supporting and implementing EU policies while tackling global challenges
- Supports the creation and better diffusion of excellent knowledge and technologies
- Creates jobs, fully engages the EU's talent pool, boosts economic growth, promotes industrial competitiveness and optimises investment impact within a strengthened European Research Area.

Credits: https://www.un.org/sustainabledevelopment/sustainable-development-goals/

European Commission

Horizon Europe Budget: €95.5 billion (2021-2027)

(including €5.4 billion from NGEU – Next Generation Europe – programme of EU for Recovery from COVID-19 crisis)

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Lietuvos mokslo taryba

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horizon europe

- horizon europe **ncp**
- horizon europe **associated countries**
- horizon europe **training course**
- horizon europe **calls**
- horizon europe **dashboard**
- horizon europe **structure**
- horizon europe **missions**
- horizon europe **projects**
- horizon europe **strategic plan 2025-27**
- horizon europe **uk**

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EU Programmes

Asylum, Migration and Integration Fund (AMIF)	Border Management and Visa Policy Instrument (BMVI)	Citizens, Equality, Rights and Values Programme (CERV)	Connecting Europe Facility (CEF)	Creative Europe Programme (CREA)	Customs Control Equipment Instrument (CCEI)
Customs Programme (CUST)	Digital Europe Programme (DIGITAL)	Erasmus+ (ERASMUS+)	EU External Action (RELEX)	EU4Health Programme (EU4H)	Euratom Research and Training Programme (EURATOM)
Europe Direct (ED)	European Defence Fund (EDF)	European Maritime, Fisheries and Aquaculture Fund (EMFAF)	European Parliament (EP)	European Social Fund + (ESF)	European Solidarity Corps (ESC)
Fiscalis Programme (FISC)	Horizon Europe (HORIZON)	Information Measures for the EU Cohesion policy (IMREG)	Innovation Fund (INNOVFUND)	Internal Security Fund (ISF)	Interregional Innovation Investments Instrument (I3)
Just Transition Mechanism (JTM)	Justice Programme (JUST)	Neighbourhood, Development and International Cooperation Instrument	Pilot Projects and Preparation Actions (PPPA)	Programme for the Environment and Climate Action (LIFE)	Programme for the Protection of the Euro against Counterfeiting (PERICLES IV)

News

Oct 29, 2023

Join our upcoming webinar on How Startups Can Work with Business Angels!

The EC Horizon Results Platform (HRP) and its partner, European Business Angels Network (EBAN), bring you a dedicated session on Business Angels: learn what the...

Oct 26, 2023

Onboarding webinar | Contribution Agreement features and functionalities in the Funding and Tenders Portal for pillar assessed organisations

From 01/02/2024, the encoding of certain types of Contribution Agreements under EU External Actions through a module in OPSYS will become mandatory.Currently, p...

Oct 26, 2023

Join the World Alliance for Efficient Solutions Summit

The Solar Impulse Foundation invites you to the World Alliance for Efficient Solutions Summit, taking place on November 13th and 14th, 2023, at La Cité des Scie...

All news >

Events

Info session on Horizon Results Booster – steering research towards a strong societal impact

Simplification of HE – lump sum example

Keeping records

Art 20 lump sum MGA

You **need** (e.g.)	You **don't need**
☐ Technical documents	☐ Time-sheets
☐ Publications, prototypes, deliverables	☐ Pay-slips or contracts
☐ Documentation required by good research practices such as lab books	☐ Depreciation policy
	☐ Invoices
☐ …any document proving that the work was done as detailed in Annex 1	☐ …actual costs

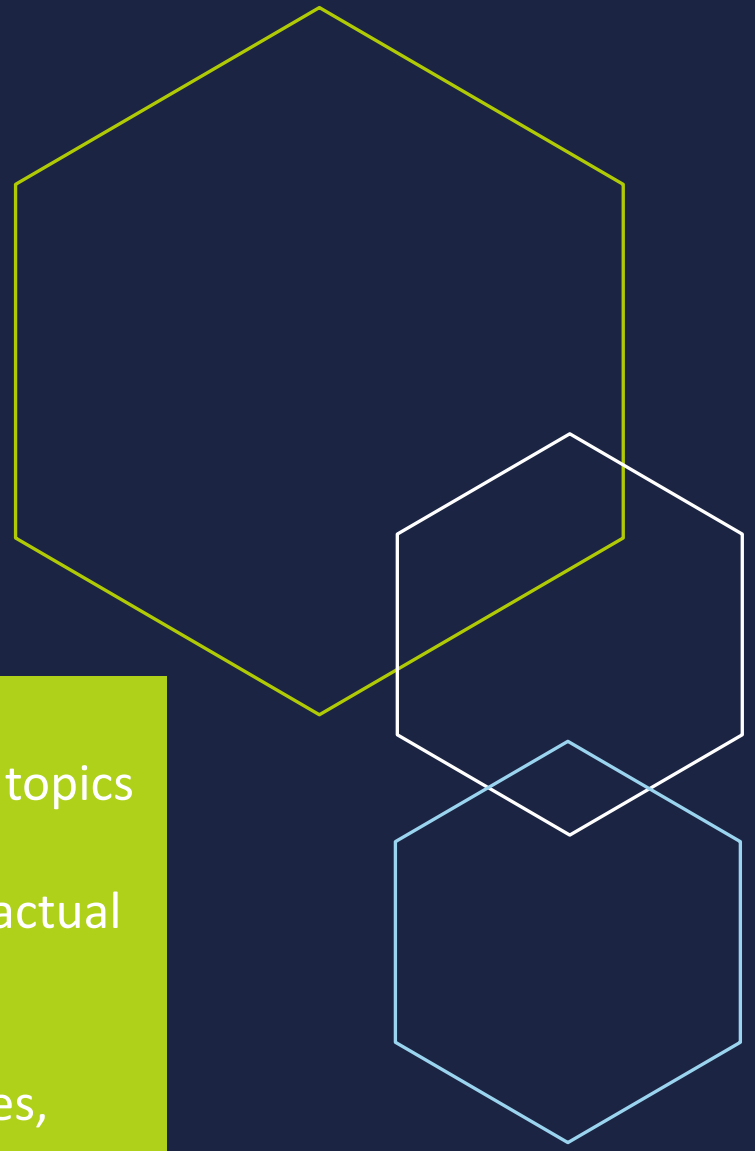
Same as for all Horizon Europe grants

European Commission

What is the NCP network?

NCPs are national structures established and financed by governments of the 27 EU member states and the states associated to the framework programme

NCPs give personalized support on the spot and in applicants' own languages



NCP (free) services:
-Guidance on choosing relevant Horizon Europe topics and types of action
-Advice on administrative procedures and contractual issues
-Training and assistance on proposal writing
-Distribution of documentation (forms, guidelines, manuals etc.)
-Assistance in partner search

Lietuvos mokslo taryba

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Lietuvos mokslo taryba

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European Commission | Funding & tender opportunities
Single Electronic Data Interchange Area (SEDIA)

HOME | SEARCH FUNDING & TENDERS | HOW TO PARTICIPATE | PROJECTS & RESULTS | WORK AS AN EXPERT | SUPPORT

National Contact Points for Horizon Europe

The network of National Contact Points (NCPs) is the main structure to provide guidance, practical information and assistance on all aspects of participation in Horizon Europe.

Search by

Country Group: Select a group...

Country(ies): Malta

Function(s): All Functions

Clear

Order By: (•) Country ( ) Contact ( ) Recent ( ) Organisation

Count : 9

Malta's NCP

Person of contact: Lili Kankaya

Function(s): European Research Council (ERC) , Marie Skłodowska-Curie Actions (MSCA)

Contact Lili Kankaya

Organisation

Malta Council for Science and Technology

Villa Bighi - KKR1320 Kalkara | Malta

Tel: 00356 2360 2133 - **Fax:** N/A

Website: N/A

Update date: 13-JUN-23 - **Record Control Number:** 130003

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Partner search

Horizon Europe thematic partner search platforms:

Health (CL1)
https://cluster-health-horizon-europe-brokerage2024.b2match.io/

Civil Security for Soiety(CL3)
https://security-research-map.b2match.io/

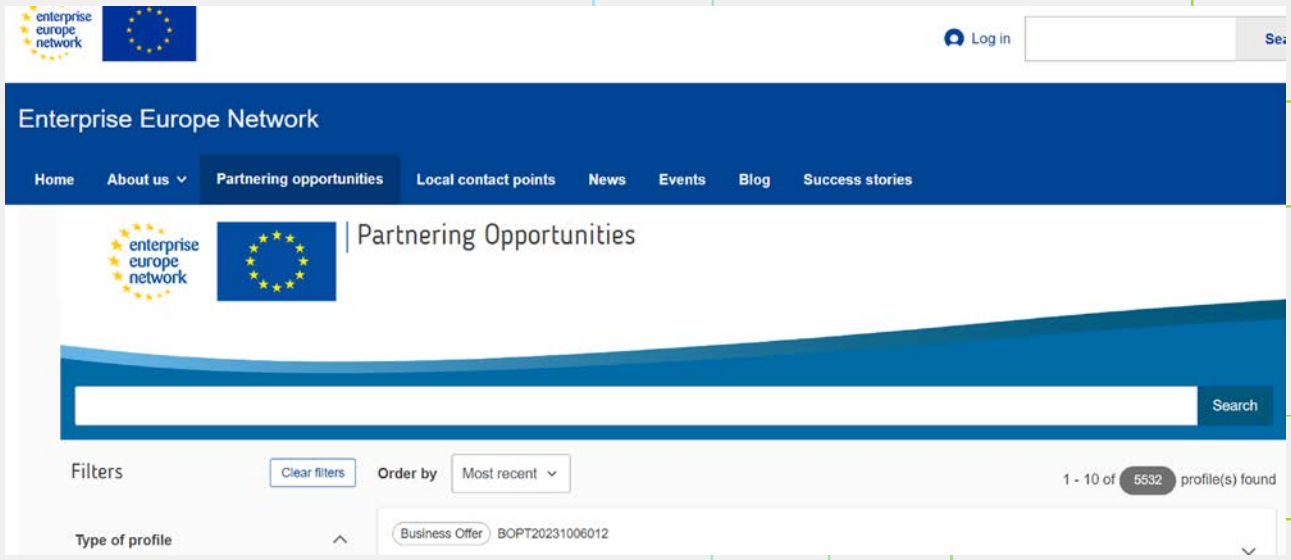
Digital, Industry & Space (CL4)
https://www.ideal-ist.eu/partner-search-home

Climate, Energy & Mobility (CL5)
https://greenet-partner-search-tool.b2match.io/

Food, Bioeconomy, Natural Resources, Agriculture & Environment (CL6)
https://he-2024-cluster6.b2match.io/

WIDERA
https://horizon-widera2024.b2match.io/

Living Labs
https://nati00ns.eu/matchmaking-opportunities



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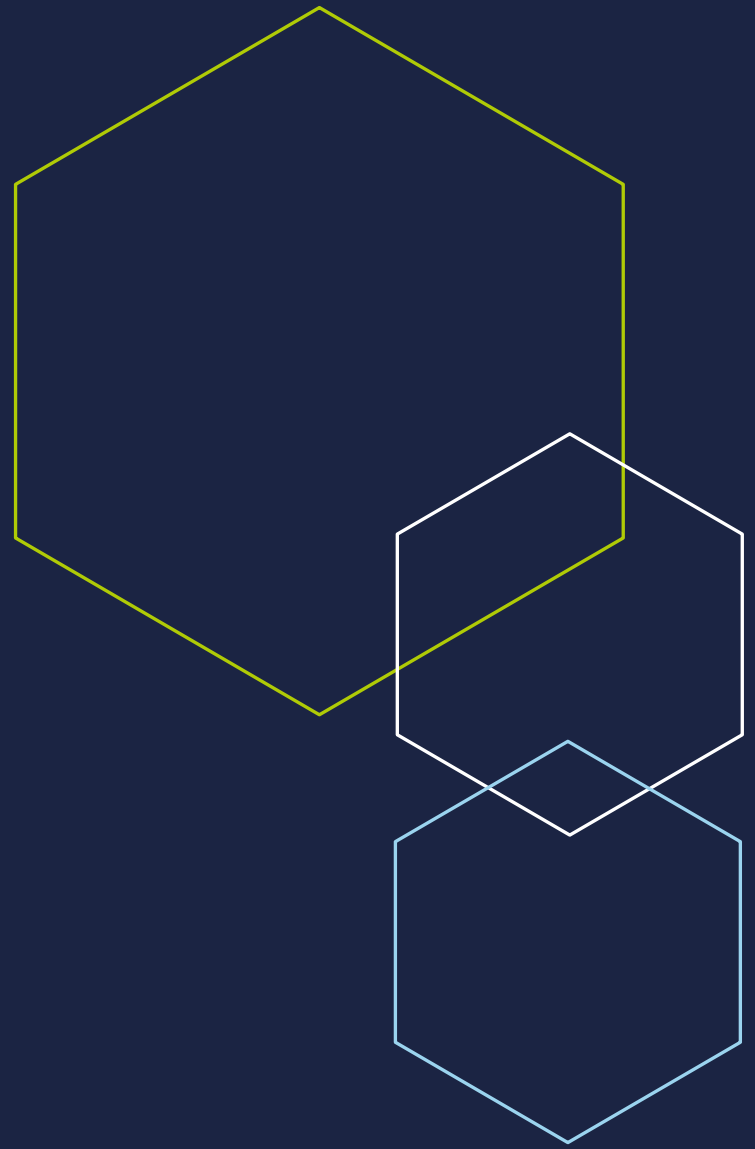
Probably, the best partner search tool ..?



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Horizon Europe
Opportunities for Everyone

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Investment Programme's 2021-2027
Transfers to "Horizon Europe"

2023-11-16

ERDF TRANSFER TO HORIZON EUROPE FROM THE PROGRAMME FOR THE EUROPEAN UNION FUNDS' INVESTMENTS IN 2021–2027

- **utilizing** the advantage of **opportunities available** for participation in the R&D&I activities

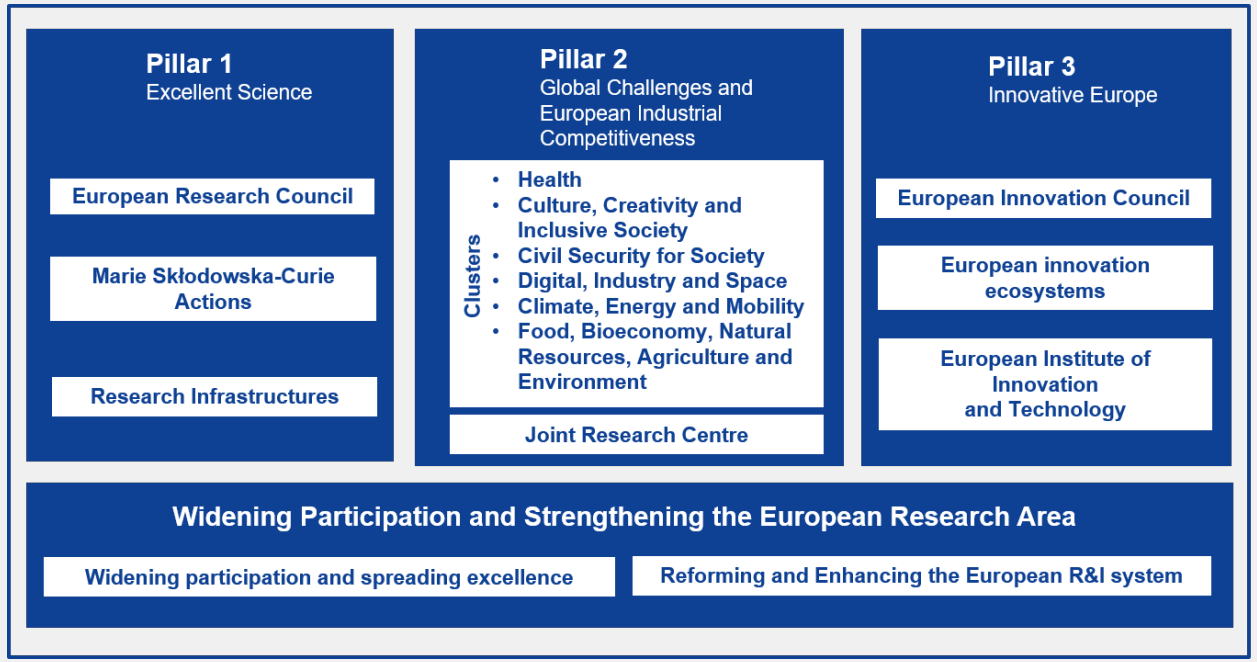
- **encouraging Lithuanian applicants** to make greater use of the benefits of HE

- promotes **international cooperation**, open science and facilitates Lithuanian businesses to be competitive in the international market and **create high added value products or services**

- a holistic approach to fostering innovation and ensuring a critical mass of investment and **sustainable and uninterrupted flow of funding**

Transfers to Horizon Europe

“Innovative Europe”	2024	2025	In total:
	7, 500, 000.00	5, 000, 000.00	12, 500, 000.00



“Excellent Science”	2024	2025	In total:
	3, 043, 750.00	2, 956, 250.00	6, 000, 000.00

In total: 18,5 million euros!

EIMIN

MINISTRY OF THE ECONOMY AND INNOVATION

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C2 LAB

An initiative of the European Union

MEET THE FACILITATORS
&
SHARE YOUR PROJECT IDEAS

EUROPEAN CLUSTER
COLLABORATION PLATFORM

Facilitators for the working groups

Anna Rosenqvist,
Interior Cluster Sweden

Wood/Forest/Furniture

Antonio Novo,
European Clusters Alliance

Digital applications in agri-food

Athanasios Konstandopoulos,
CHORUS

Sustainable energy

Giedrius Bagušinskas,
Smart Food Cluster

Food waste

Kristina Ananičienė,
Lithuanian Laser Association

Networks/collaboration

Jolanta Revaitienė,
Research Council Lithuania

Healthy soils for food

Jolita Česiulytė,
Research Council Lithuania

Sustainability in agri-food value chains

Dr. Monika Manolova,
Digital National Alliance Bulgaria

Start-up valleys

Pauline Capus,
AFPC

Blue economy

Ugnė Dirdaitė,
Agriculture Ministry Lithuania

Bioeconomy

C2 LAB

EUROPEAN CLUSTER COLLABORATION PLATFORM

Leading questions for your discussions

Synergies and opportunities among the participants

- What is the **business and technological mission** of each organisation?
- What are the **challenges** that you would like to address?
- What is a common **objective** for all the organisations (operational goals)? What do you want to achieve?

Analysis of options

- What are the different **options** to achieve the common goal? Analyse them.

Evaluation and selection

- Assess the **feasibility** of the best options according to the organisations' needs, skills, and resources, considering the operational structure of the organisations, their regional topology, and infrastructure.
- Select the **preferred option**, taking into account the strategic, financial and societal value created and the risks.
- Financial projection: **What** do you need and **how** do you want to fund the project?

Implementation strategy

- Determine the **activities** to achieve the business objectives.
- Determine the **resources** and **involvement** of the partners, processes, technologies needed, and platforms to be used.
- Determine the desired financing **source**.
- Determine the desired **milestones** of the project.

Next steps

- Define the **next steps** for the further development of the project after the C2lab.

C2 LAB
Visit the ECCP website
and follow us on social media
www.clustercollaboration.eu
@Clusters_EU
European Cluster Collaboration Platform
#ECCP #C2Lab

EUROPEAN CLUSTER COLLABORATION PLATFORM

An initiative of the European Union

C2 LAB

CLUSTER COLLABORATION LABS

Vilnius, Lithuania

14-15 November 2023

NextGenEU

C2 LAB

An initiative of the European Union

WELCOME

EUROPEAN CLUSTER
COLLABORATION PLATFORM

Leading questions for your discussions

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RESULTS
EUROPEAN CLUSTER
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THANK YOU

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