FOCUS ON UKRAINE
Funding opportunities and opportunities for collaboration

Speaker: Alexandre Yurchak
CEO of Ukrainian Cluster Alliance
EU4Business: SME Recovery, Competitiveness and Internationalisation

Ukrainian Cluster Alliance

HELPING
SMALL AND MEDIUM ENTERPRISES

- RECOVER & RESILE
- GROW
- EXPORT
- INNOVATE
Main groups and structure of UCA clusters

ENGINEERING – AUTOMATION – METALWORKING – MACHINERY (EAM) + AEROSPACE + IT
14 clusters

TEXTILE INDUSTRIES
7 clusters

CONSTRUCTION – WOOD -FURNITURE
3 clusters

CONSTRUCTION
– WOOD
– FURNITURE
3 clusters

OTHER INDUSTRIES
17 clusters

AGRI-FOOD
13 clusters

MEDICAL
6 clusters

14 clusters

Cross-sectorial Committee of twin transition (‘Industry 4.0 – 5.0’)

Cross-sectorial RC4 ‘Smart Regions / Smart Cities’

Committee of Innovation and Cluster policies

Cross-sectorial RC5 ‘Dual-Use technologies’

Committee of Internationalization

60 -> 24
## C2C exchanges: clusters from Ukraine in Krakow

<table>
<thead>
<tr>
<th>Cluster</th>
<th>Specialization</th>
<th>Web-site</th>
<th>Representative</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>1 APPAU</strong></td>
<td>Industrial Automation / Industry 4.0-5.0</td>
<td><a href="http://appau.org.ua">appau.org.ua</a></td>
<td>Lesia Sobolevska</td>
</tr>
<tr>
<td><strong>2 Kyiv hi-tech</strong></td>
<td>Smart City / Infrastructure</td>
<td><a href="http://ufib.com.ua">ufib.com.ua</a></td>
<td>Anatoliy Dolynnyy</td>
</tr>
<tr>
<td><strong>3 Kharkiv EAM</strong></td>
<td>Industrial Engineering</td>
<td><a href="https://www.iamcluster.kharkiv.ua/">https://www.iamcluster.kharkiv.ua/</a></td>
<td>Sergiy Bilichenko</td>
</tr>
<tr>
<td><strong>4 Union of Innovative Space Clusters (UISC)</strong></td>
<td>Aviation &amp; Space</td>
<td><a href="https://spacecenter.od.ua/">https://spacecenter.od.ua/</a></td>
<td>Yevgen Rokyskiy</td>
</tr>
<tr>
<td><strong>5 Zaporizhzhia EAM</strong></td>
<td>Industrial Engineering</td>
<td><a href="https://www.iamcluster.zp.ua/">https://www.iamcluster.zp.ua/</a></td>
<td>Kyrylo Sukhatskyi</td>
</tr>
<tr>
<td><strong>7 Ressource Center UCA 'Medical clusters'</strong></td>
<td>Life science / Medicine</td>
<td><a href="https://www.clusters.org.ua/en/healthcare-medical/">https://www.clusters.org.ua/en/healthcare-medical/</a></td>
<td>Viktoria Kolisnyk</td>
</tr>
</tbody>
</table>
Activities UCA in 2023

- Events: 20+ online (incl. C2C clusters) and 12 offline
- Participation or (co) organization of 10+ intl business missions (Barcelona, Kosice, Prague, Lviv, Kyiv, Brno (2), Kraków (2)…)
- Regular cluster engagement to ECCP tools and events (the most regular is EU cluster talks)
- Participation in activities of European Cluster Alliance
- 2 projects focused on cluster capacities (supported by GIZ and UNDP) / study tours
- Special program Professionals4Ukraine
- Project portfolio: 52 (120 mln Euro)
- Policies / strategic proposals: 5

THANKS TO ALL PARTNERS!
Focus on Ukraine: the context

Global VUCA: Volatility, Uncertainty, Complexity, and Ambiguity

Ukraine & Allies: The strategic perspective???

Populism & elections: ‘fatigue from Ukraine’
How to be still more resilient and more solidary?
UCA’s Resilience strategy

Fast integration into EU supply chains

Integration into EU innovative ecosystems

Effectiveness in short-term: bi – multilateral collaboration

Dual - use  MilTech
Critical infrastructure

POLISH – UKRAINIAN COLLABORATION
Clusters Development
Smart Industries / Smart Cities & Regions
Innovation Ecosystems
Components of bi-lateral programs: example of Poland

- Vishegrad *(submitted)*
- Burshtyn+ *(submitted)*
- OTHERS

EU Projects

- Kosice
- Lviv
- Krakow / Rzeszów / Krinica
- Legnica

Innovative ecosystems

- BOWI+ (eDIHs)
- Krakow Tech Park / Hub4Industry / PIAP
- FPPP

Policy-making

- Signed MoU 5 clusters associations
- FPPP MoU

EVENTS

- Signed MoU 5 clusters associations
- FPPP MoU
Key actors

Poland

- Polish Cluster Association
- FPPP (Platforma Przemysłu Przyszłości)
- eDIH ‘Mazovia’
- Małopolskie wojewódstwo
  - Hub4Industry (Krakow)
  - Komposyt cluster
  - Sustainable infrastructure cluster
- Energy cluster (Sokolów Podlaski)
- Photonic platform

Ukraine

- Ukrainian Cluster Alliance
- Association of Industrial Automation of Ukraine (APPAU)
- Rivne / Lviv medical cluster
- Prykarpattia energy efficiency
- Kyiv high-tech cluster
- Automotive and Mobility cluster
- Space clusters
- Lviv University and startup school
- DIH ‘Center 4.0 KPI’
First results

- Strong support of FPPP: continuation on 2024 / start of forming networks
- 3 projects submitted to Interreg ‘Poland – Ukraine’
- 2 projects submitted to Visegrád programs
- UA Startups will open the contact point in Kraków Technology Park
- First deals with Gorodok Industrial park (Lviv region)
- Many B2B exchanges
Find more projects [here](#)
The program Professionals4Ukraine

Polish ambassadors
- Marek Przeor (DG Grow)
- Ardian Jasik (FPPP)
- Krzysztof Krystowski (PCA)
- Andrzej Czulak (Komposyt materials)
- Irena Lobocka (Sustainable Infrastructure)
- Maciej Nowakowski (Photonic platform)

Key contribution
- Funding opportunities
- Transfer of Instruments & Experience
- Organizing B2B / C2C events
- Study tours
- Common projects

The most effective mechanism to be deployed

Register for the final event of Ambassadors 18th of Dec
Call to actions on 2024

• Policy-making / benchmarking:
  • Smart Industries (Industry 4.0 – 5.0 / FPPP): bi-lateral program
  • Clusters standards and best practices: Polish Cluster Association

• Partnering in UA programs (Resilience and Recovery)
  • Smart Industries: feasibility study / business planning / establishing partnership
  • Dual-use and MilTech: drones production / other components for Defense

• B2B – C2C exchanges in Smart Industry
  • APPAU visits to Poland (10 CSIs /Dev): December-23 – March-24
  • Conference in Warsaw: Photonic platform (March) / B2B exchanges
  • Conference in Lviv: UCA / APPAU (August)

• Partnering in EU programs
  • Industry 4.0-5.0
  • Agri-food / Ind Engineering / Medical / Smart City / Aerospace / Automotive / Infrastructure
Follow EU4Business news

We have a lot of interesting initiatives until 2025 for:

• SMEs
• city communities
• clusters
• business intermediary organizations

@eu4business.sme.ukraine
#eu4business
#MovingForwardTogether
#gizSME

Thank you for attention!

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The presented contents are the sole responsibility of NGO “Ukrainian Cluster Alliance and do not necessarily reflect the views of the European Union and the German Government, GIZ.”