



# Joint Cluster Initiatives Euroclusters

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# Toolbox on interregional investment



TOOL #1 “Inter-regional and collaborative governance’

TOOL #2 “Undertaking market research”

TOOL #3 “Defining your offer”

TOOL #4 “Basics of financial planning”

TOOL #5 “Determining your target funding mix” i

# Policy background

## ➤ March 2020: EU Industrial Policy



➤ July 2020: European Skills Agenda for sustainable competitiveness, social fairness and resilience (November 2020: launch of Pact for Skills)

➤ 2021: Updated EU Industrial Policy

➤ 2023: Green Deal Industrial Plan

# Euroclusters are established to help implement industrial policy in SMEs through Clusters

## WHAT FOR?

to help in the implementation of the EU Industrial Strategy: green & digital transitions + resilience

## HOW?

by creating collaboration networks at EU-level that will develop and implement supporting measures for SMEs

## WHO?

consortia of cluster organizations teaming up with other types of organizations





**30 Euroclusters**  
started work in  
September 2022

**171 partners**

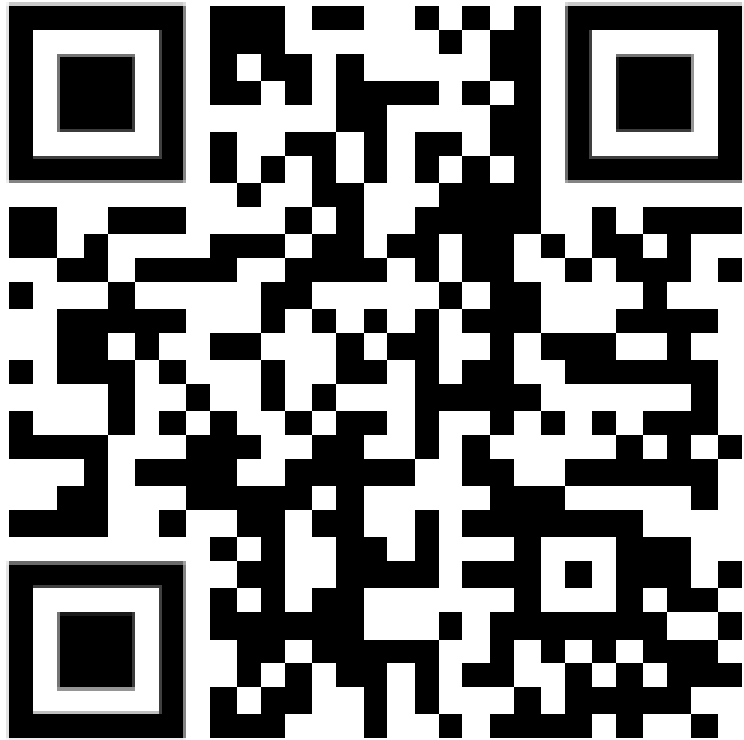
**23 different  
countries**

Activities:

1. Networking
2. Innovating
3. International
4. Adopting
5. Training
6. Outreach



# Cascade funding / FSTP Calls to SMEs



Between February and October 2023, all 30 SMP Euroclusters awarded at least 1 call. In total they **published 55 cascading calls** to financially support SMEs. More FSTP Calls are expected to be published soon.

In total these first calls will award around **26.7 million euro** (out of the 31.5 million expected in total) to **almost 2000 estimated SMEs**.

**Half of them are closed but half is still open**

FSTP supports e.g. participation in networking and marketing activities; advisory services; collaboration pilot projects; travel grants; prototyping/ demonstrations actions; development of new products/ processes to be launched on the market; etc.

# Opportunities for SMEs: Calls from Euroclusters



- AIBC: Open Call for **digitalisation services and product development** targeted at European SMEs from the **manufacturing, mobility, logistics and energy sectors**, working on the AI & BC technologies and/or interested in adopting AI & BC solutions; deadline 16 January 2024
- B-Resilient: Acceleration lump sums targets **food processing and producing** SMEs intending to **optimise** their use of biomass via digital and sustainable tool solutions; deadline 1 February 2024
- CirInWater: Knowledge lump sum is willing to boost SMEs' development or growth by facilitating **access to external training or consultancy services**; meant for an individual SME that is offering **water-smart solutions**, especially for the agrifood & energy-intensive industries; deadline 2 October 2024
- E-Boost: Five calls to identify product innovations to reduce dependency on critical inputs and technologies in the E- BOOST value chains, to introduce new-to-firm products or services, and to engage actors from regions with different levels of economic development; targets are SMEs from the **mobility** ecosystem
- ELBE: Financial support for **training** on “Sustainability & Digitalization”, “Sustainable Business, with focus on general ESG issues, UN Sustainability goals and a materiality analysis”, “Factlines Platform for ESG reporting”; deadline 31 December 2023
- EU Rural Tourism: 2nd open call for **rural tourism SMEs** to improve their digital, green and social maturity, skills, and capacities; deadline 16 January 2024
- FRIEND CCI: 2nd Open Call for project proposals dedicated to SMEs to reinforce **innovation and internationalisation** in Cultural and Creative Industries; deadline 14 January 2024
- FRIEND CCI: Call for **providers** offering solutions in **digitalisation, greening, and internationalisation** to collaborate with **Creative and Cultural** SMEs for the realization of funded projects; deadline 1 August 2025
- GEMSTONE: Financial support for **training** related to **Green Manufacturing**; deadline 31 December 2024



# Opportunities for SMEs: Calls from Euroclusters



- INGENIOUS: **Internationalisation** grant for SMEs operating in **energy-intensive industries** to develop activities related to Africa, Asia, North America and Latin America; deadline 30 September 2024
- INGENIOUS: **Training** grants to help SMEs improve their digital skills, green transition, resilience preparedness and reskilling and upskilling of the workforce; deadline 14 February 2025
- METASTARS; Call for **innovation services** for green technology development, digitalisation, upskilling and reskilling, internationalisation, and information security systems for SMEs from the **aeronautics, space, defence and ICT sectors**; deadline 31 December 2023
- PIMAP4Sustainability: Support for **upskilling and reskilling** projects for photonics, advanced materials, advanced manufacturing, aerospace, metalworking and industrial production SMEs; deadline 31 December 2023, 29 February 2024, 30 April 2024
- RESIST; 2<sup>nd</sup> **Innovation** Open Call for improved technologies and processes in production in the **Automotive – Mobility – Transport** ecosystem; deadline 12 December 2024
- RESIST: **Networking and marketing** FSTP for SMEs from the **Automotive – Mobility – Transport** ecosystem; deadline 20 December 2024
- RESIST: **Internationalisation** FSTP for activities in target markets; deadline 20 December 2024
- RESIST: **Coaching and mentoring** for assessment and feasibility services; deadline 1 November 2024
- SILEO: Open Call for **Talent Placement Projects** aimed to support lighting and furniture SMEs to attract professionals and young graduates; 30 January 2024
- **All calls here:** <https://clustercollaboration.eu/open-calls>



# Examples of other activities by Euroclusters

(outside FSTP)

- **Webinar events** explaining e.g. mobility trends, to enhance cooperation between industrial ecosystems and SMEs.
- **Mapping** of entities (SMEs and start-ups, research organizations, training agencies, innovation partners, clusters, business associations, etc.) to act as the ground on which all contents and activities managed in the Eurocluster will be shared.
- **Training workshops** designed (for SMEs and clusters managers/ staff) and to be delivered on the topics: circular economy, digitalization, upskilling and shortage of labour force, cluster management skills, interaction and collaboration among clusters.
- **Matchmaking events**, promoting upcoming FSTP Calls, and enabling SMEs to find partners to apply with and foster collaboration between them.
- **Analysis** of existing critical inputs / supplies / technologies to better understand challenges that SMEs are facing in their specific market.

# Specific objectives of Euroclusters & Timeline

## NETWORK

- Resilience preparedness/business continuity plans

## ADOPT

- SMEs supported which undertook business process innovation

## GO INTERNATIONAL

- Collaboration agreements signed with third countries
- SMEs benefited from internationalisation

## INNOVATE

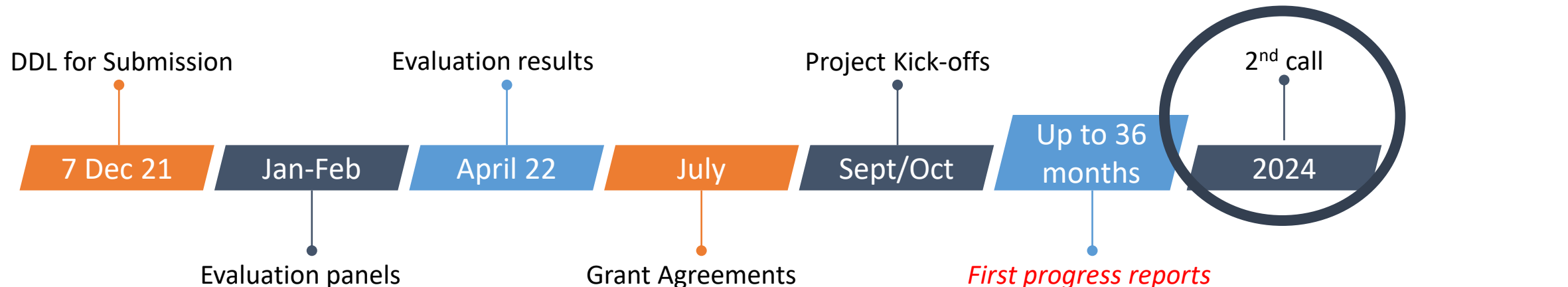
- New-to-firm products/services identified

## TRAIN

- Cluster organisations which received training
- SMEs investing in skills development

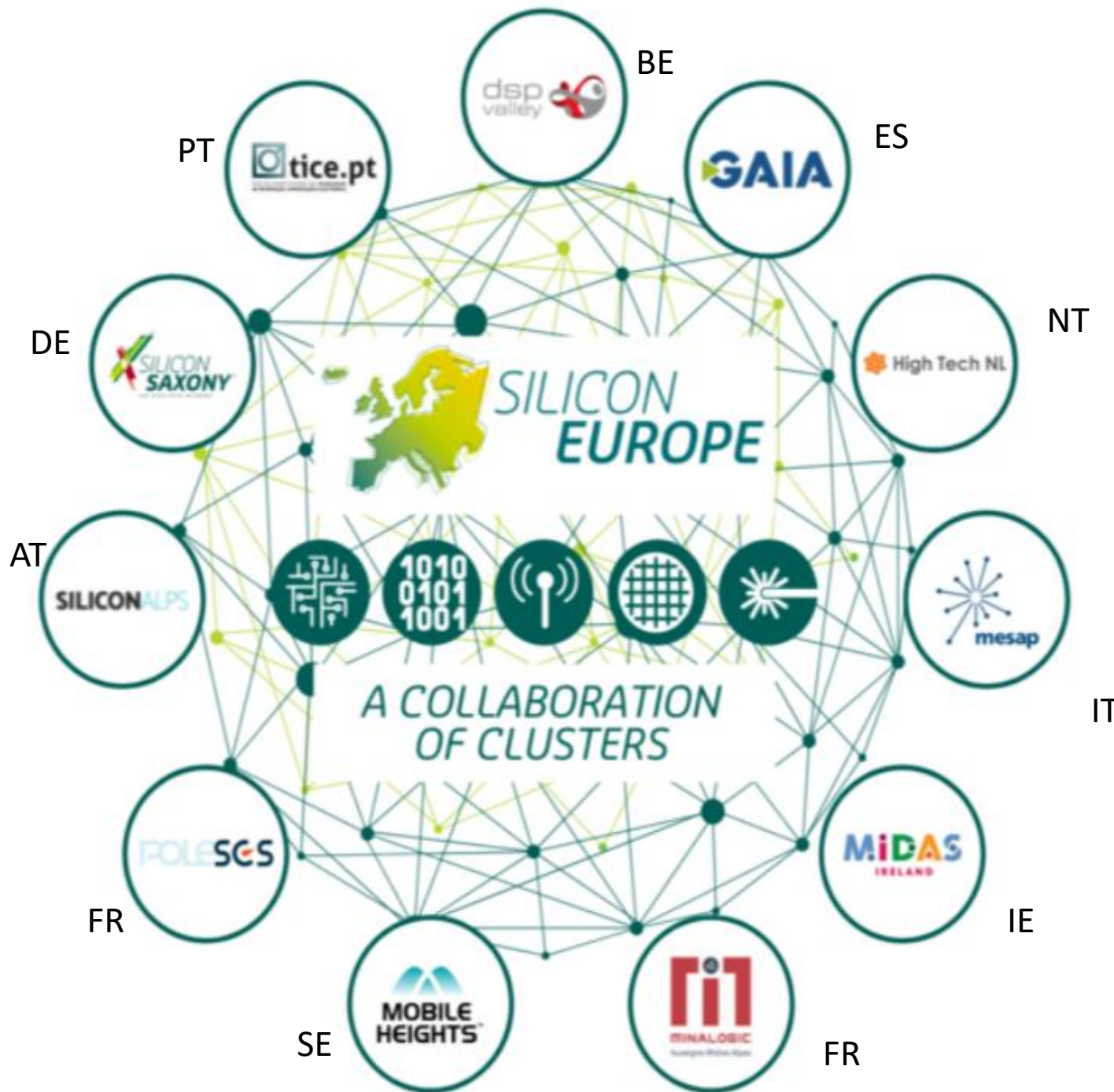
## COMMUNICATE

- Social media followers
- SMEs supported coming from countries/regions different from those of Euroclusters partners



# SILICON EUROPE

## Electronic Based System meta cluster



Leaders in digital technologies including Micro- & Nanoelectronics, Cyber Security, Photonics and Robotics.

More than 2000 companies and research institutions

More than 400,000 jobs

**Home of world-wide leading companies:**  
Arm, ASML, ASM International, Atos, AT&S, Bosch, Cisco, Epcos, Thales DIS, Globalfoundries, HPE, Infineon, Intel, Nexperia, NXP Semiconductors, Orange, Philips, SAP, Schneider Electric, STMicroelectronics, T-Systems and Thales.

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# FSTP / Where to find published calls

- European Cluster Collaboration Platform: <https://clustercollaboration.eu/open-calls/euroclusters>
- Enterprise Europe Network: <https://een.ec.europa.eu/>
- Funding and Tenders Portal: [link to Euroclusters open calls](#)
- Euroclusters' consortia own websites & social media channels

# Thank you



[https://ec.europa.eu/growth/industry/policy/cluster\\_en](https://ec.europa.eu/growth/industry/policy/cluster_en)  
<http://www.clustercollaboration.eu>



<https://www.linkedin.com/company/european-cluster-collaboration-platform-eccp/>  
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[ECCP's European Cluster Panorama and Policy Toolkit - YouTube](#)



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